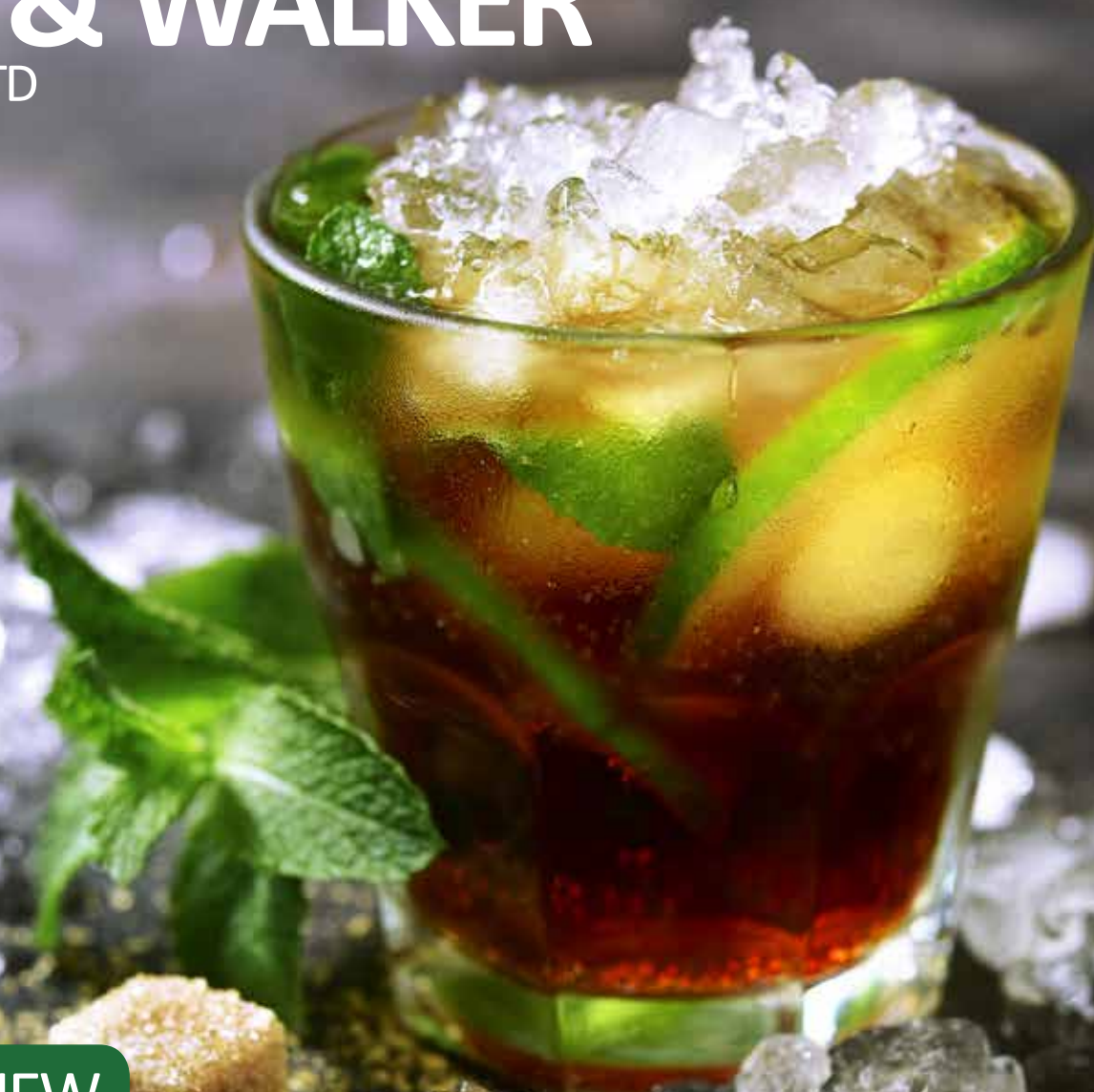




FORBES & WALKER

TEA BROKERS (PVT) LTD

A close-up photograph of a glass filled with a dark tea drink, ice cubes, a lime wedge, and a sprig of mint. The glass is surrounded by more ice, a whole lime, and a lime wedge on a dark, textured surface.

2021 | TEA REVIEW



FORBES & WALKER

TEA BROKERS (PVT) LTD



INTRODUCTION



QUARTERLY REVIEW



STATISTICS



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TEA INDUSTRY'S PERFORMANCE IN 2021 & PROSPECTS FOR 2022

TEA INDUSTRY 2021 IN RETROSPECT

The year 2021 commenced positively with the Tea Trade continuing to adapt itself to the 'New Normal.' Virtual meetings and the culture of remote work took precedence during the year. This however did not hamper the progress of the industry despite other external challenges faced, both in the local and international arena.

Digitisation of the Auction System, which was a major stepping stone for the Tea Trade last year, continued successfully in its journey with further sophistication and advancements which have helped strengthen the trading aspect whilst creating more opportunities for stakeholders to enhance their knowledge with access to real-time Data Driven features that were introduced by the New Technology partner, OKLO with its New Platform named 'SMART AUCTION.'

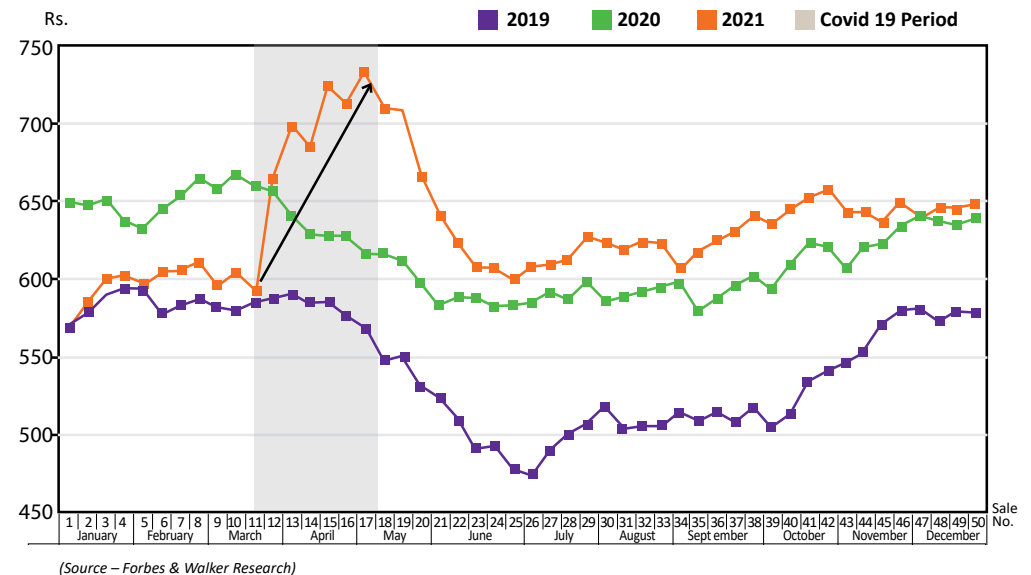
The year 2021 saw an aggressive drive of vaccination programmes across the globe with the gradual commencement of social gatherings and movements across most sectors. As a result, business and commerce witnessed a degree of recovery in the early stages of the year. In addition, regular Covid testing also helped control the spread of the virus.

However, towards mid-year, with the discovery of the Delta variant, negative ramifications were experienced globally with lock-downs and restrictions brought back. This wave resulted in a significant number of casualties, with the most affected being the Asian continent.

Global tea production fell in 2020 after a continuous increase for many years – a combination of the ill effects of the Covid-19 pandemic and possibly the adverse climatic conditions in many major tea producing countries. Kenya would be the only exception where tea production has increased quite significantly and largely reflects the cyclical recovery after a drought induced decline in 2019.

Consequently, the year 2021 commenced with a tight supply position where the supply/demand equation could be considered to have been more or less on the balance.

WEEKLY COLOMBO AUCTION AVERAGES - 2019/2021



The year 2021 commenced with a steep movement in prices in the first quarter in comparison with 2020. Re-opening of markets and trade routes which showed signs of positive prospects mainly contributed to the increase. Thereafter, a marginal decline was experienced towards mid-March coinciding with the fourth wave of the Covid-19 pandemic experienced in Sri Lanka in the year 2021. As auction offerings continued to increase throughout the 1st quarter of 2021 vis-à-vis the Covid-19 pandemic induced decline in 2020, Colombo auction prices began to make a correction towards mid to end-May.

The weakening of the Sri Lanka Rupee did not have the desired impact on tea prices, primarily due to the sharp increase in freight rates and to a lesser extent other input costs – packing materials etc. Rather unfortunate for the tea sector.

01ST QUARTER 2021

Production

Sri Lankan tea production increased to 74.0 M/Kgs from a 53.6 M/Kgs during the corresponding period in 2020 (an increase of 37%).

Auction Averages/Prices

Total auction average of Rs. 648.53 showed an increase of Rs. 53.72 compared to Rs. 594.81 recorded during the 1st quarter in 2020. High Growns recorded an increase of Rs. 65.03 together with the Mid Growns Rs. 67.67 and Low Growns Rs. 46.14 quarter on quarter.

Exports

Tea Exports totalled 69.8 M/Kgs, recording an increase of 10.3 M/Kgs vis-à-vis 59.5 M/Kgs during the corresponding quarter in 2020. Earnings from tea exports of Rs. 65.6 billion records an increase of Rs. 16.4 billion vis-à-vis Rs. 49.2 billion during January-March 2020. Overall FOB values too increased to Rs. 938.97 in 2021 from Rs. 826.39 in 2020.

Q1	Production - Kg			Auction Price - Rs.			Export Revenue			FOB Price		
	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE
	53.68 Million	74.03 Million	↑ 20.35	594.81	648.53	↑ 53.72	49.23 Billion	65.62 Billion	↑ 16.39	826.39	938.97	↑ 112.58

2ND QUARTER 2021

Production

Total tea production of 87.4 M/Kgs recorded an increase of 10.6 M/Kgs vis-à-vis 76.8 M/Kgs during April-June 2020. During this period, Low Growns showed an increase of 5.6 M/Kgs followed by positive variances of 2.2 M/Kgs and 2.5 M/Kgs from the High and Medium Grown regions respectively.

Auction Averages/Prices

All elevations recorded a sharp decline in the auction prices. In the second quarter of 2021, Low Growns declined by Rs. (71.24) followed by Medium Growns Rs. (32.17), High Growns Rs. (31.84) and the total Colombo auction average by Rs. 53.54 when compared to the Covid enhanced corresponding period of 2020. Furthermore, a significant decline on prices quarter on quarter – High Growns Rs. (42.44), Medium Growns Rs. (41.95), Low Growns Rs. 40.96 and the overall average by Rs. (44.28).

Exports

Tea exports totalled 67.0 M/Kgs, recording a marginal increase of 2.5 M/Kgs vis-à-vis 64.5 M/Kgs during the corresponding quarter in 2020. Export earnings totalled Rs. 62.2 billion, recording an increase in earnings of Rs. 5.4 billion compared to Rs. 56.8 billion in 2020. FOB value of Rs. 927.16 recorded an increase of Rs. 45.88 vis-à-vis Rs. 881.28 of the corresponding quarter in 2020.

Q2	Production - Kg			Auction Price - Rs.			Export Revenue			FOB Price		
	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE
	76.78 Million	87.46 Million	↑ 10.68	657.79	604.25	↓ (53.54)	56.85 Billion	62.21 Billion	↑ 5.36	881.28	927.16	↑ 45.88

3RD QUARTER 2021

Production

Production totalled 72.4 M/Kgs during the quarter under review, with a marginal increase of 1.4 M/Kgs when compared to the 71.0 M/Kgs harvested during the corresponding quarter in 2020. End 3rd quarter recorded an increase of 32.9 M/Kgs (16%).

Auction Averages/Prices

High Growns continued to record a marginal increase in quarterly auction prices following the limited availability on offer, whilst the Medium Growns and Low Growns recorded a decline vis-à-vis the corresponding prices in 2020.

Exports

Tea exports totalled 74.6 M/Kgs marginally behind 74.2 M/Kgs in 2020. Export earnings of Rs. 67.5 billion recorded an increase vis-à-vis Rs. 64.5 billion in 2020. End 3rd quarter 2021, tea exports totalled 211.6 M/Kgs vis-à-vis 198.3 M/Kgs in 2020, an increase of 13.3 M/Kgs. Export earnings totalled Rs. 195.3 billion vis-à-vis Rs. 170.5 billion, which records an increase of Rs. 24.8 billion in earnings.

Q3	Production - Kg			Auction Price - Rs.			Export Revenue			FOB Price		
	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE
	70.97 Million	72.43 Million	↑ 1.46	615.80	588.76	↓ (27.04)	64.46 Billion	67.47 Billion	↑ 3.01	868.70	903.72	↑ 35.02

4th QUARTER 2021

Production

October to December totalled 65.4 M/Kgs, vis-à-vis 72.4 M/Kgs, recording a decline of 7.0 M/Kgs. This is the only quarter to show a negative variance in production against the previous quarters. Annual production recorded a total of 299.3 M/Kgs in 2021 vis-à-vis 278.9 M/Kgs in 2020, thus recording an annual surplus of 20.4 M/Kgs.

Auction Averages/Prices

Tea prices in the 4th quarter continued to show an improvement on the 3rd quarter. Total auction average of Rs. 621.06 records a gain of Rs. 32.30 from Rs. 588.76 in the previous quarter. High Growns Rs. 604.41 vs. Rs. 553.69, a quarter-on-quarter gain of Rs. 50.72. Mid Growns Rs. 550.28 vs. Rs. 519.31, a quarter-on-quarter gain of Rs. 30.97. Low Growns Rs. 645.19 vs. Rs. 621.66, a quarter-on-quarter gain of Rs. 23.53.

In comparison to the corresponding period in the year 2020, the total auction average of Rs. 621.06 shows a decline of Rs. 22.09 compared to Rs. 643.15 of the previous year. All elevations too recorded a decline in prices. High-Growns Rs. (17.68), Mid Growns Rs. (26.82) and Low Growns Rs. (22.65).

Exports

Total exports in the quarter totalled 74.4 M/Kgs vis-à-vis 67.3 M/Kgs during the corresponding period in 2020. This records an increase of 7.1 M/Kgs which brings the to date export surplus up to 20.4 M/Kgs.

Export earnings totalled Rs. 68.1 billion for the period October-December vis-à-vis Rs. 59.6 billion in 2020, an increase of 8.5 billion in 2021 earnings against the previous year and bringing the to date increase in earnings up to Rs. 33.2 billion at the end of the year.

Q4	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price		
	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE
	77.41 Million	64.77 Million	↓ (12.64)	643.15	621.06	↓ (22.09)	59.62 Billion	68.05 Billion	↑ 8.43	886.23	914.99	↑ 28.76

COMPARISON OF ANNUAL PERFORMANCE 2020 VS. 2019

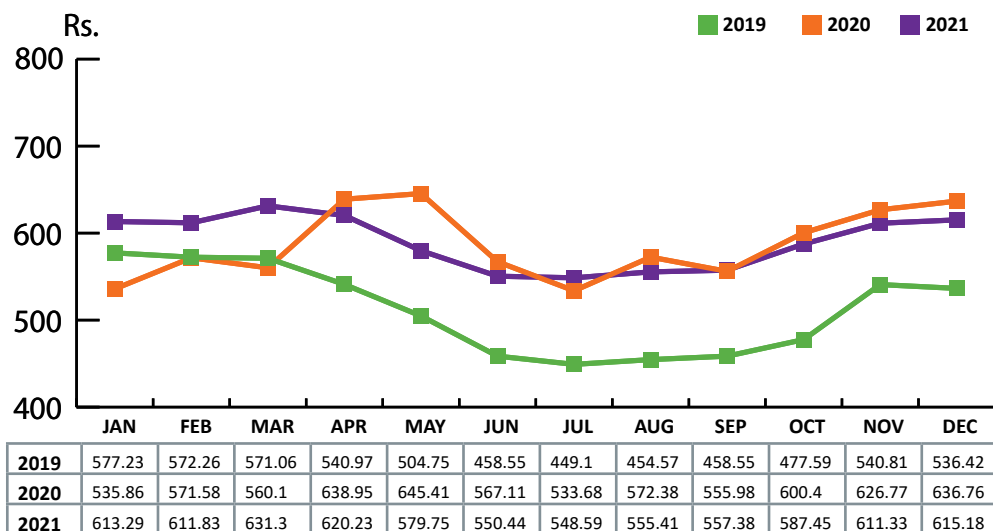
YEAR	Production - Kg			Auction Price - Rs.			Export Revenue - Rs.			FOB Price		
	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE	FY 2020	FY 2021	VARIANCE
	278.85 Million	299.49 Million	↑ 20.64	628.21	615.44	↓ (12.77)	230.17 Billion	263.35 Billion	↑ 33.18	866.70	920.76	↑ 54.06

TABLE 1 - COLOMBO AUCTION AVERAGES IN SRI LANKAN RUPEES/US DOLLARS 2018-2021

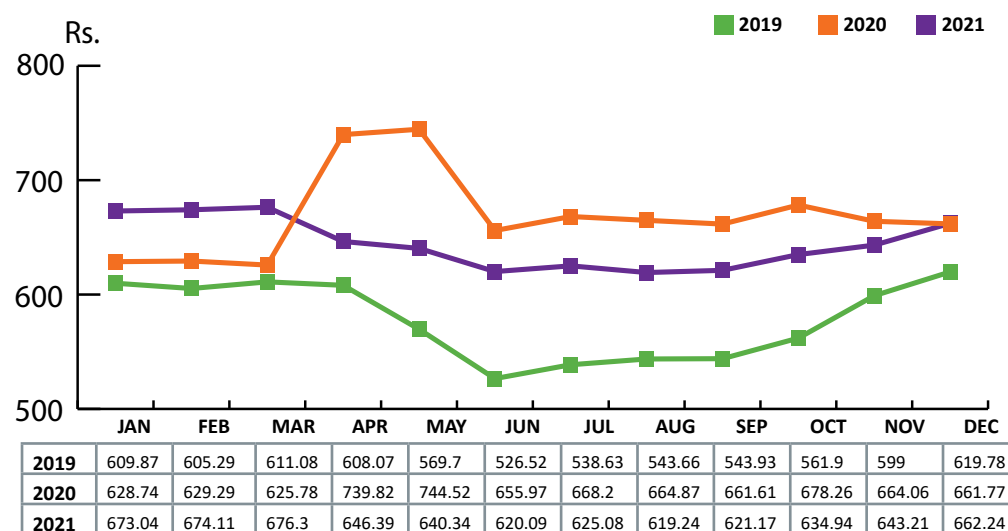
	2021		2020		VARIANCE		2020		2019		VARIANCE	
	TODATE		TODATE		2021-2020		TODATE		TODATE		2020-2019	
	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD	SLR	USD
High Grown (Summary)	587.13	2.98	580.90	3.16	6.23	-0.18	580.90	3.16	508.63	2.86	72.27	0.30
Medium Grown (Summary)	550.80	2.80	553.94	3.01	-3.14	-0.21	553.94	3.01	468.96	2.64	84.98	0.37
Low Grown (Summary)	644.23	3.27	666.32	3.63	-22.09	-0.36	666.32	3.63	576.61	3.24	89.71	0.39
TOTAL	615.44	3.13	628.21	3.42	-12.77	-0.29	628.21	3.42	544.54	3.06	83.67	0.36
USD Conversion	196.75		183.69				183.69		177.95			

COLOMBO TEA AUCTION ELEVATION-WISE PRICE MOVEMENT 2019-2021

PRICE MOVEMENT : HIGH GROWN - 2019 TO 2021

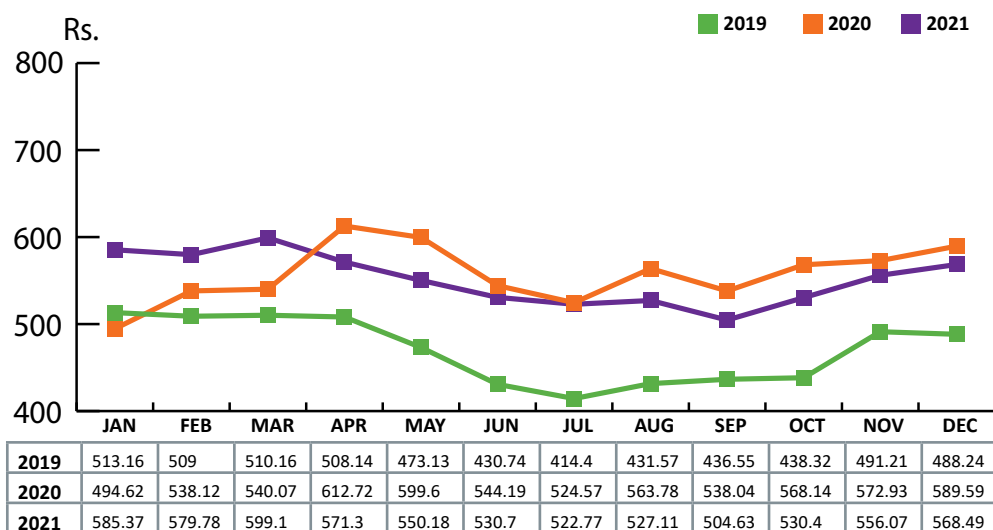


(Source – Forbes & Walker Research)



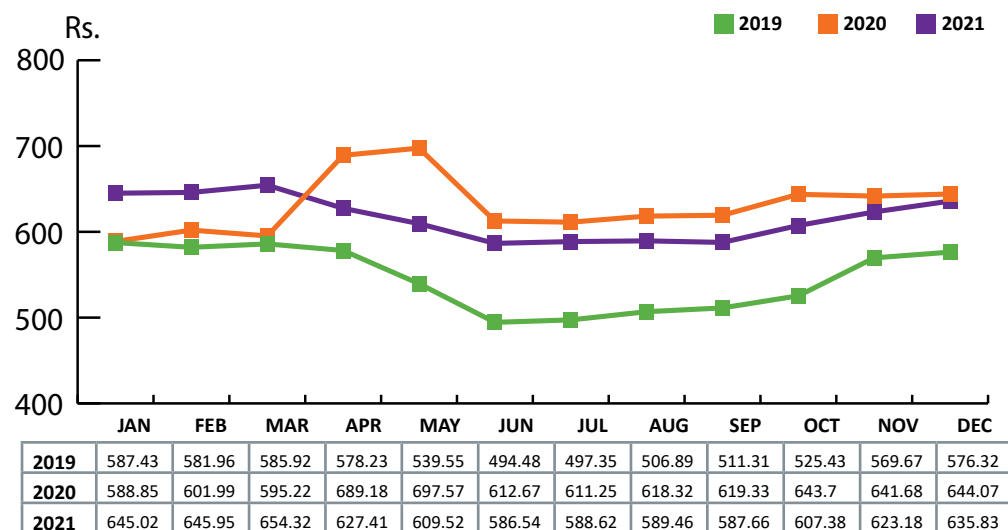
(Source – Forbes & Walker Research)

PRICE MOVEMENT : MEDIUM GROWN - 2019 TO 2021



(Source – Forbes & Walker Research)

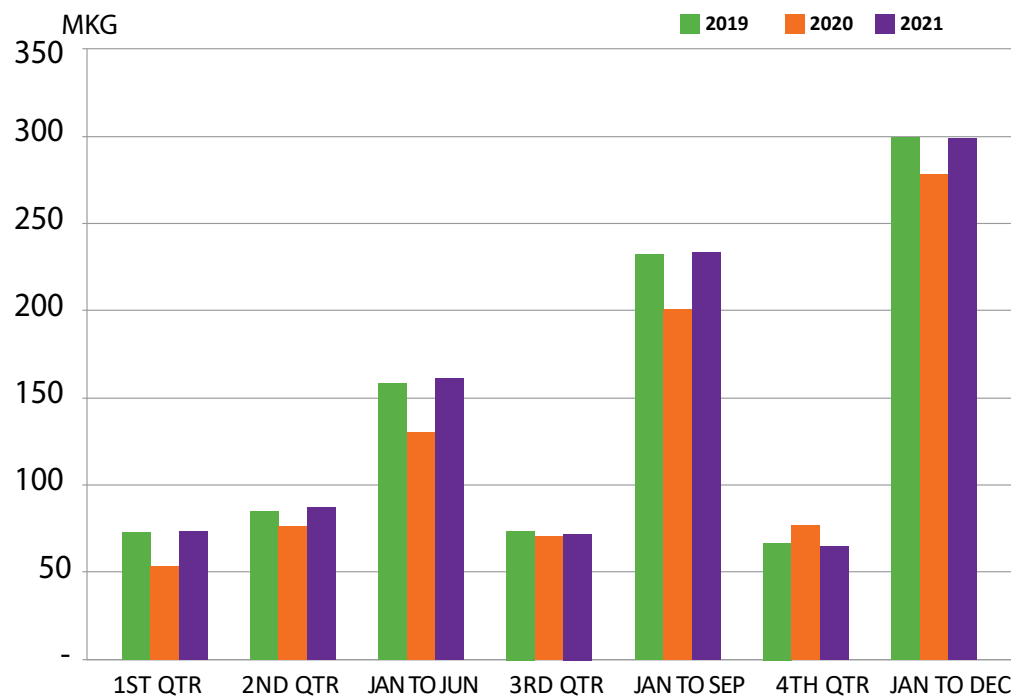
PRICE MOVEMENT : OVERALL - 2019 TO 2021



(Source – Forbes & Walker Research)

INTRODUCTION

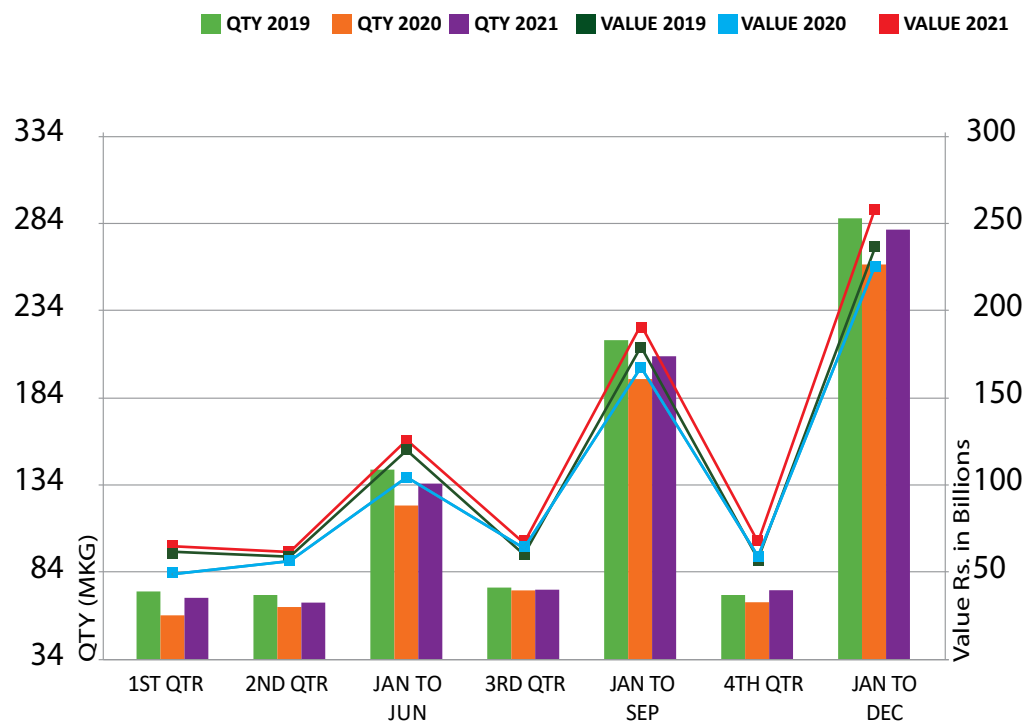
SRI LANKA TEA PRODUCTION QUARTERLY (IN Kgs) – 2019 TO 2021



2019	73,425,450	85,419,049	158,844,499	74,092,820	232,937,319	67,183,351	300,120,670
2020	53,682,242	76,782,762	130,465,004	70,972,966	201,437,970	77,413,795	278,851,765
2021	74,031,564	87,455,488	161,487,052	72,429,082	233,916,134	65,422,550	299,338,684

(Source – Forbes & Walker Research)

SRI LANKA TEA EXPORTS QUARTERLY – 2019 TO 2021

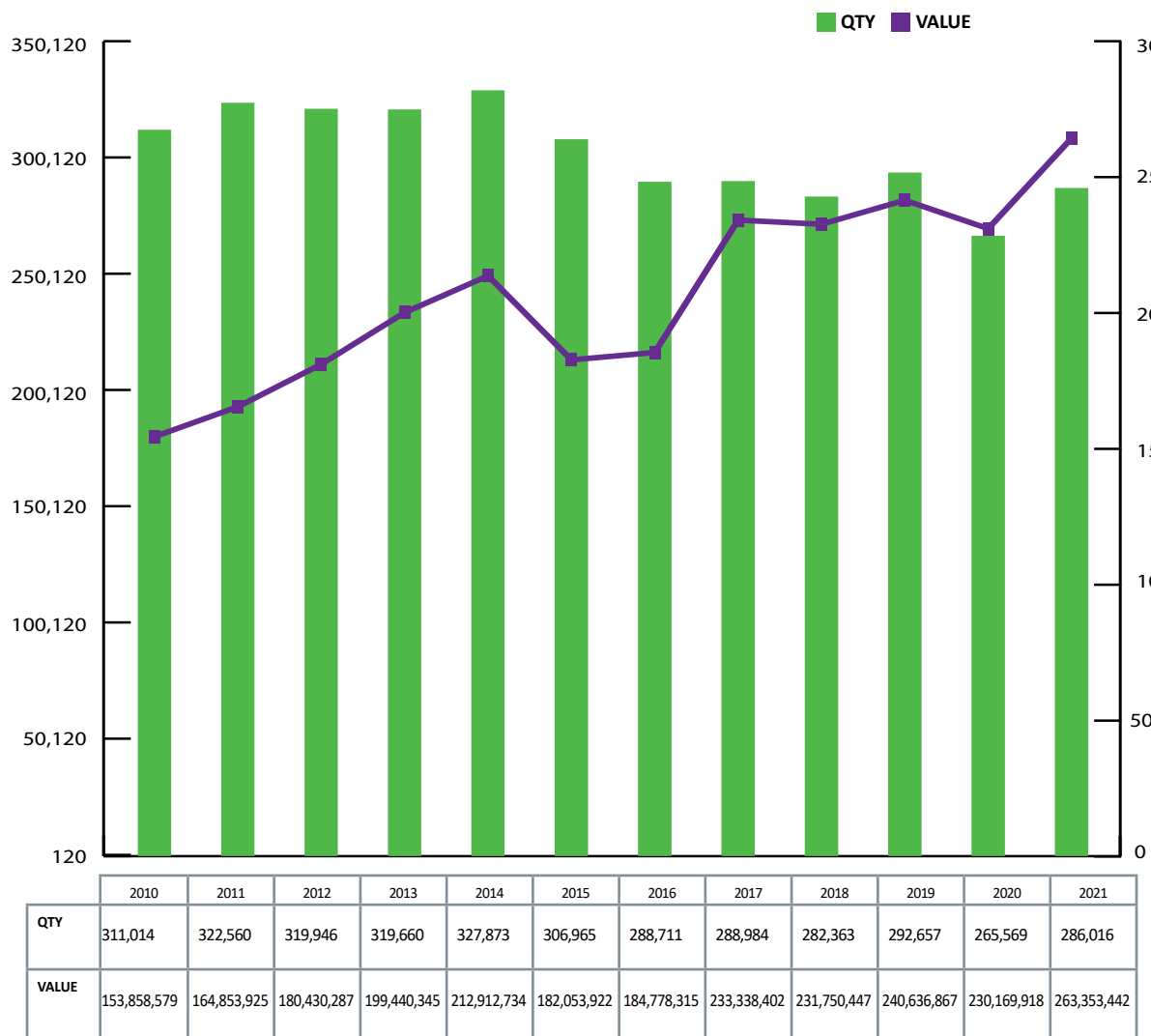


QTY 2019	73,624,681	71,518,952	145,143,632	75,951,520	221,095,152	71,562,130	292,657,282
QTY 2020	59,579,343	64,507,490	124,086,833	74,208,997	198,295,830	67,273,544	265,569,374
QTY 2021	69,887,023	67,095,714	136,982,736	74,656,605	211,639,341	74,376,742	286,016,083
VALUE 2019	62,401,787,268	59,439,766,027	121,841,553,29	60,670,180,241	182,511,733,53	58,125,133,919	240,636,867,45
VALUE 2020	49,235,845,774	56,848,894,156	106,084,739,93	64,465,052,636	170,549,792,56	59,620,126,240	230,169,918,80
VALUE 2021	65,621,592,789	62,208,330,164	127,829,922,95	67,468,910,640	195,298,833,59	68,054,609,066	263,353,442,65

(Source – Forbes & Walker Research)

INTRODUCTION

SRI LANKA TEA EXPORTS 2010 TO 2021

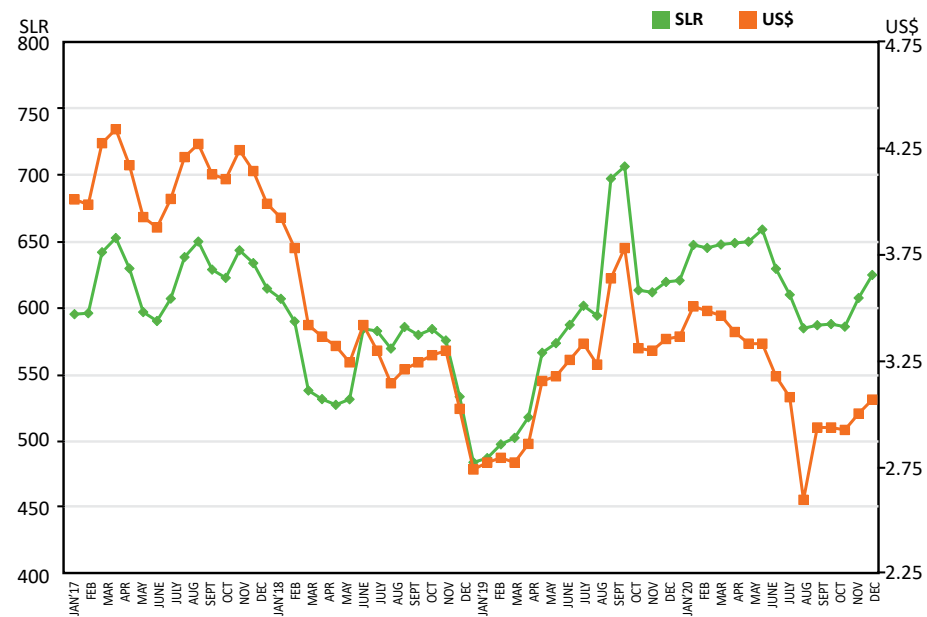


(Source – Forbes & Walker Research)

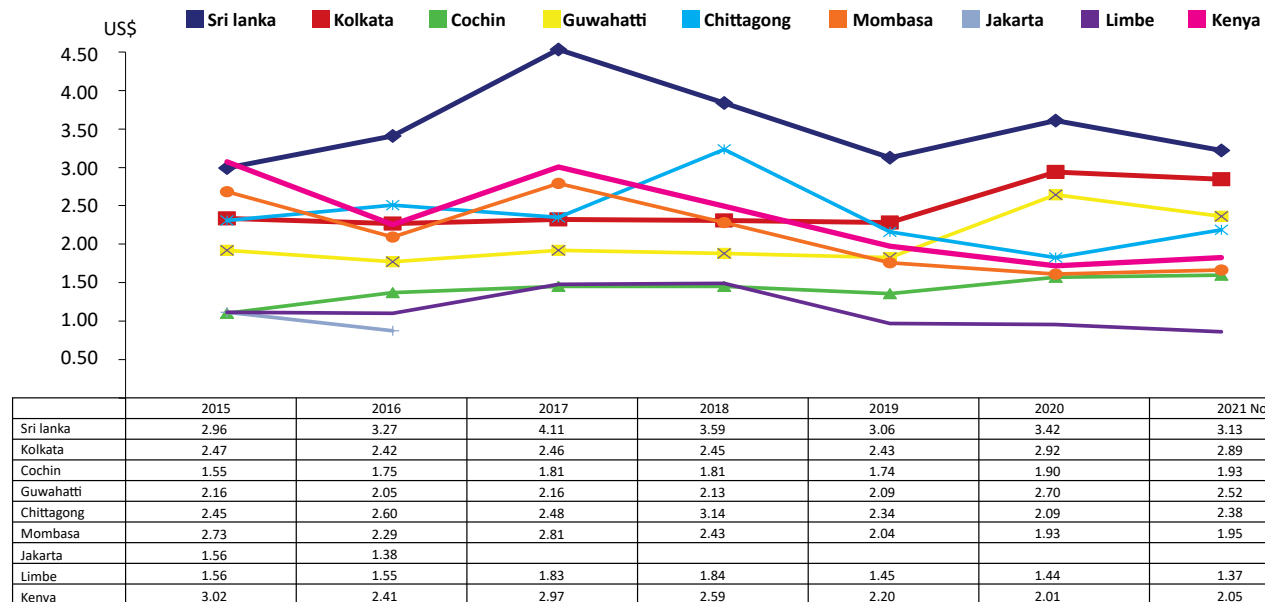
SRI LANKA TEA EXPORTS – JAN TO DEC 2021/2020 COUNTRY-WISE

COUNTRY NAME	2021	2020w	VARIENCE	
			QTY	%
IRAQ	37,946,064.34	29,722,231.78	8,223,832.56	27.67%
TURKEY	28,110,517.87	34,621,431.95	6,510,914.08	-18.81%
RUSSIA	24,377,594.47	27,497,018.10	3,119,423.63	-11.34%
U.A.E.	21,332,342.46	7,754,008.66	13,578,333.80	175.11%
IRAN	14,563,851.22	14,171,335.59	392,515.63	2.77%
CHINA	13,197,953.56	12,255,249.11	942,704.45	7.69%
LIBYA	11,422,120.90	7,409,077.00	4,013,043.90	54.16%
AZERBAIJAIN	9,698,040.10	9,495,422.37	202,617.73	2.13%
CHILE	7,927,574.15	8,915,594.45	988,020.29	-11.08%
SYRIA	7,398,470.24	8,528,614.76	1,130,144.52	-13.25%
JAPAN	6,236,580.69	5,116,818.25	1,119,762.44	21.88%
GERMENY	5,954,487.01	6,219,466.98	264,979.97	-4.26%
SAUDI ARABIA	5,886,928.77	6,224,129.75	337,200.98	-5.42%
U.S.A.	5,514,691.10	5,300,121.90	214,569.20	4.05%
JORDAN	4,846,472.19	4,147,704.87	698,767.32	16.85%
TAIWAN	4,438,886.75	4,023,660.29	415,226.46	10.32%
HONG KONG	4,062,404.41	3,283,493.29	778,911.12	23.72%
UKRAINE	3,885,148.49	4,259,186.03	374,037.54	-8.78%
BELGIUM	3,248,604.93	2,048,653.74	1,199,951.19	58.57%
POLAND	2,989,108.34	2,770,244.14	218,864.20	7.90%
LEBANON	2,744,214.53	2,237,862.63	506,351.90	22.63%
NETHERLANDS (HOLAND)	2,358,281.81	2,721,434.94	363,153.13	-13.34%
EGYPT	2,170,740.00	2,271,444.63	100,704.63	-4.43%
IRELAND	2,165,529.06	1,992,240.20	173,288.86	8.70%
AUSTRALIA	2,036,953.33	1,576,421.08	460,532.25	29.21%

SRI LANKA MONTHLY AUCTION AVERAGES FROM 2018 TO 2021 (SLR/US\$)



WORLD AUCTION PRICES (US\$)-2015 TO 2021



(Source – Forbes & Walker Research)

SRI LANKA MACROECONOMIC UPDATE - 2021

The year began under the cloud of the Covid-19 pandemic although the 2nd wave of October 2020 had been somewhat under control. The main worry the economy was faced with was the ability of the country to meet its debt obligations which were falling due in January and July 2021. The debt position was made to look worse when all three major rating agencies downgraded the Sri Lanka Development bonds towards the end of 2020. One of the rating agencies further downgraded Sri Lanka at the end of 2021, although the move was refuted by the Central Bank of Sri Lanka. The country had to also face a resurgent 3rd and 4th wave of Covid in Q2 and Q3 of the year before the success of the vaccination drive enabled the country to fully function in Q4 of the year. On the brighter side the economy was recovering from a low base due to the massive decline in the 2nd quarter of 2020. The exporters were the mainstay of the economy with revenue from tourism and worker remittances impacted by the pandemic. The impact from tourism and the shortfall in worker remittances could be estimated at around USD 7.5 Bn for the year. The hope for 2022 would be that this figure will be restored to a great extent and will provide a sufficient cushion when the debt repayment kicks in. It is most likely the import controls would continue for another year.

Economic Growth

The gross domestic product of the Sri Lankan economy contracted by 3.6% in 2020 against 2.3% and 3.3% growth figures recorded in 2019 and 2018 respectively. The GDP in 2021 recorded growths of 4.3% and 12.3% for Q1 and Q2 respectively. However, Q3 recorded a contraction of 1.5%.

GROWTH IN SRI LANKA GROSS DOMESTIC PRODUCT

Country	Annual			2021 Quarterly		
	2018	2019	2020	Q1 - 2021	Q2 - 2021	Q3 - 2021
Agriculture	6.5	1.0	(2.4)	6.1	8.5	1.7
Industry	1.2	2.6	(6.9)	5.5	22.1	(2.1)
Services	4.6	2.2	(1.5)	3.0	7.5	(1.6)
Taxes less subsidies on products	-0.6	2.4	(8.0)	11.2	30.3	(2.1)
Total	3.3	2.3	(3.6)	4.3	12.3	(1.5)

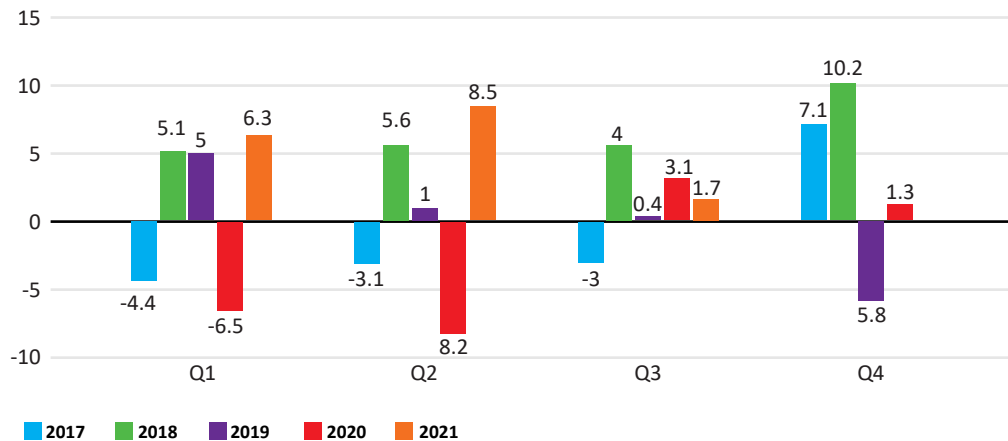
Source - Department of Census and Statistics/Central Bank of Sri Lanka

INTRODUCTION

Agriculture Sector Performance

The second quarter of 2021, saw the agriculture sector as a whole report a substantial expansion. The growth of 8.5% in agriculture is the best quarterly growth since Q4 of 2018.

AGRICULTURE SECTOR GDP GROWTH



SUB SECTOR GROWTH RATES FOR Q3

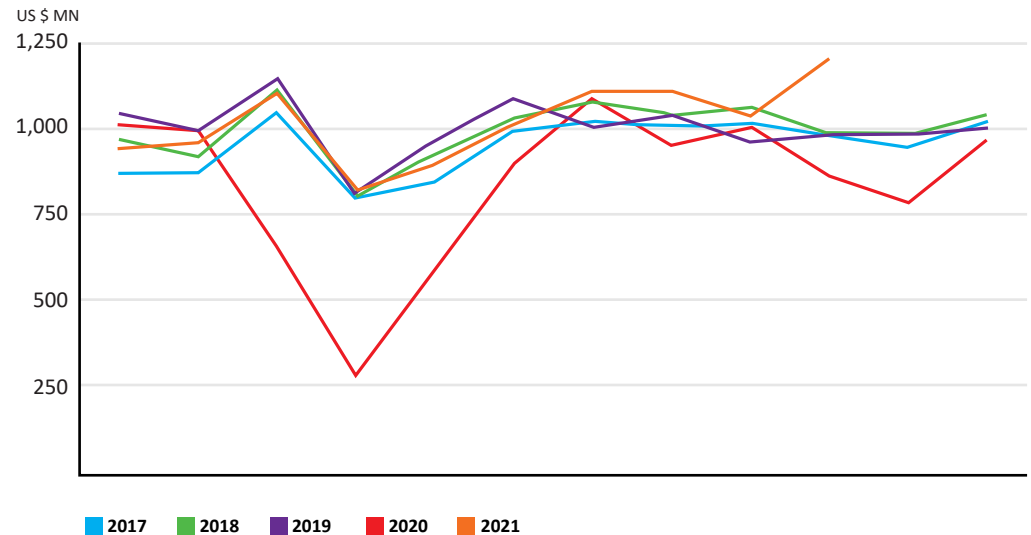
	Q1 - 2021	Q2 - 2021	Q3 - 2021	Q3 - 2020	Q3 - 2019	Q3 - 2018	Q3 - 2017
Tea	37.9%	13.4%	2.8%	(4.2%)	14.2%	(13.7%)	17.6%
Rubber	16.0%	15.7%	(8.1%)	16.8%	(19.8%)	10.3%	22.7%
Spices	4.9%	4.7%	3.6%	7.7%	(2.6%)	6.1%	(0.5%)
Cereals	34.8%	6.6%	38%	112%	(14.7%)	(16.7%)	(23.4%)
Vegetables	14.5%	(4.5%)	(9.8%)	12.4%	25.8%	(27.7%)	(14.1%)
Fruits	6.9%	6.5%	6.4%	7.0%	8.8%	11.9%	15.5%
Fisheries	27.0%	24.7%	(10.0%)	(12.4%)	(8.3%)	2.9%	(5.9%)
Animal Production	5.5%	18%	8.9%	1.9%	(5.5%)	12.2%	5.4%

Source: Department of Census and Statistics

External Sector

Merchandise Exports

The Exports Earnings for the year is expected to close on USD 12.5 Bn. This is a significant YOY growth against USD 10.0 Bn achieved in the pandemic hit 2020. Importantly, the 2021 export earnings have recorded better results against that achieved in pre-pandemic levels in 2019, which was USD 11.9 Bn.



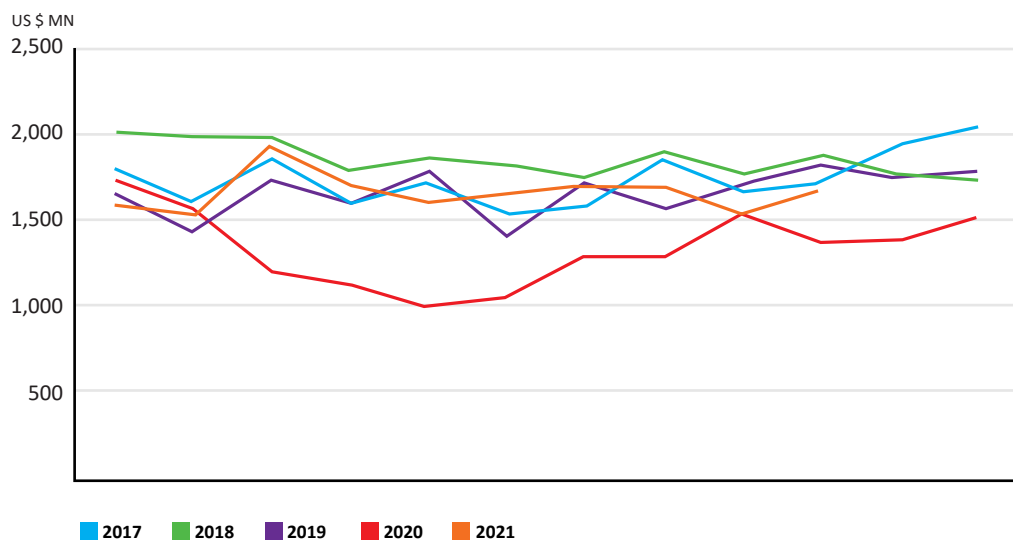
INTRODUCTION

Merchandise Imports

The total merchandise imports for the year could be estimated at around USD 19.8 Bn. This would be a 23% increase from 2020, which was valued at USD 16,055 Mn.

Based on the January to October figures, the increase in expenditure on intermediate goods (YoY increase of 34.2%), Medical and Pharmaceuticals (increase of 39.7%) and machinery/equipment categorised under investment goods (increase of 27.8%) contributed to the increase in import expenditure.

MONTHLY MERCHANDISE IMPORTS

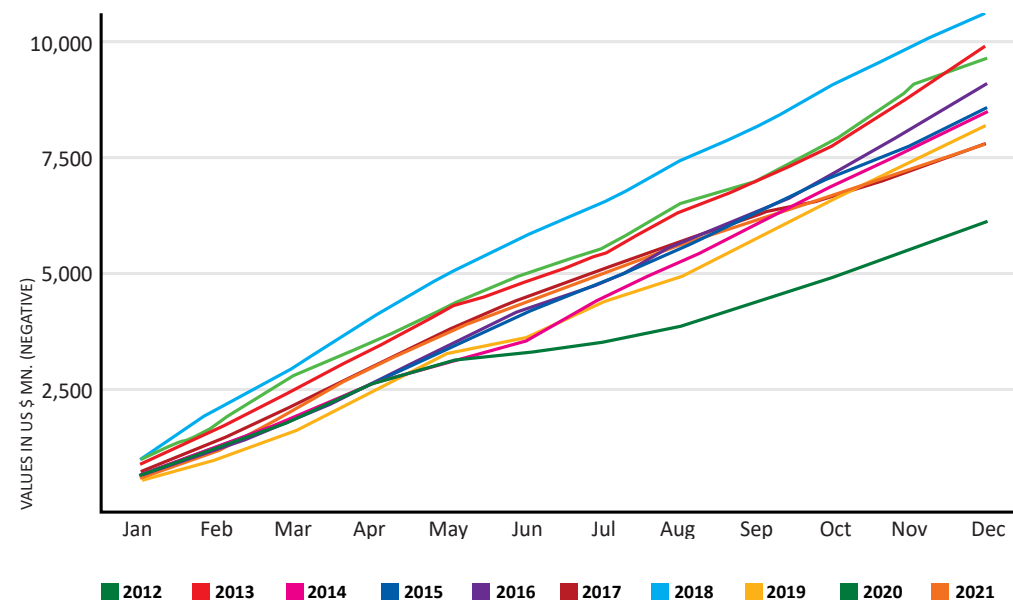


Source: Central Bank of Sri Lanka

Trade Account

The negative trade balance of over USD 6.5 Billion for the period from January to October in 2021 is a clear indication that the Sri Lankan economy is still very much import driven. The exports lag the imports by over 50% and therefore, a two-pronged strategy to increase exports while reducing imports is necessary to manage the trade account. A 10-year analysis shows that we would probably be heading towards the lowest trade deficit since 2012.

ANNUAL TRADE BALANCE (2021-2021)



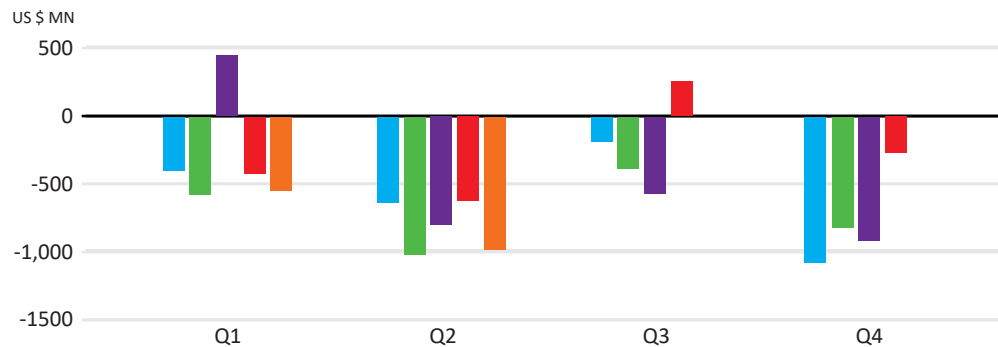
Source: Central Bank of Sri Lanka

INTRODUCTION

Current Account Balance

The current account represents a country's imports and exports of goods and services, payments made to foreign investors, and transfers such as foreign aid. Generally, the Sri Lankan economy has shown a negative even in the current account despite the income from expatriate remittances, tourism and other services. We have observed only 2 quarters with positive current account balances in the past 5 years.

QUARTERLY CURRENT ACCOUNT BALANCE



Source: Central Bank of Sri Lanka

Loans & Reserves

We continue to see a dwindling of the official reserves over the past few years, while the debt figure keeps mounting. The currency swaps and other short-term measures will help the country overcome the issue in the short term. However, the structural changes to the economy (Port City, Colombo Fort Development, Special Economic Zones, Sale of under-utilised assets) to attract the long-term FDI is critically important.

Reserves & Debt -

note the different currency

	Reserves		Total Debt	
	USD 'Bn	Growth %	LKR 'Bn	Growth %
31st Dec 2021	3.1	-44.6	17,051.7 (30th September)	12.7
31st Dec 2020	5.6	-25.9	15,117.2	16.5
31st Dec 2019	7.6	10.2	13,031.5	8.8
31st Dec 2018	6.9	-12.8	11,977.5	16.1
31st Dec 2017	7.9	31.2	10,313.0	9.9
31st Dec 2016	6.0	-17.8	9,387.3	10.3
31st Dec 2015	7.3	-10.9	8,503.2	15.0
31st Dec 2014	8.2	9.5	7,390.8	8.8

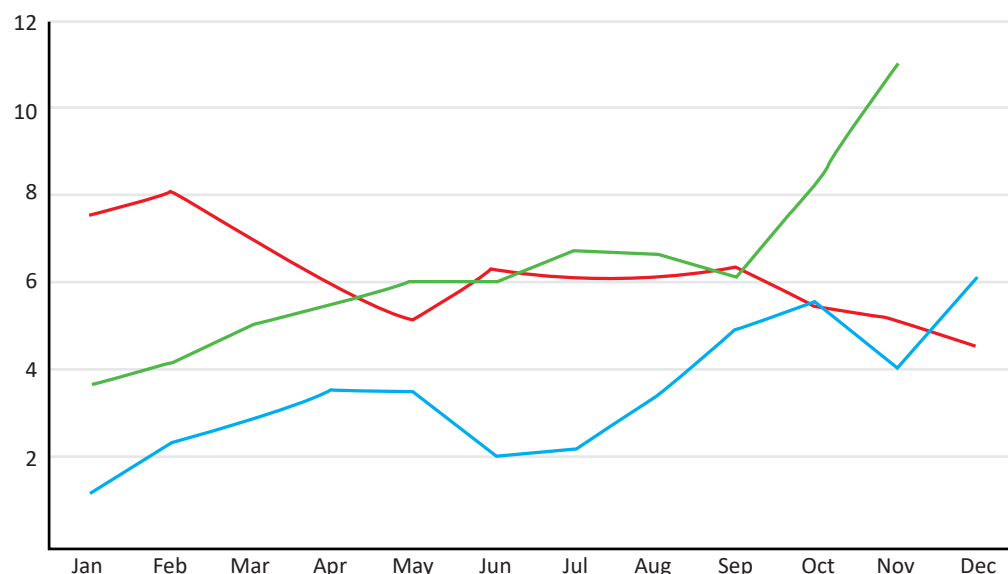
Source: Central Bank of Sri Lanka

INTRODUCTION

Inflation

Inflation as measured by the movement in the National Consumer Price Index (NCPI) was 11.1% in November 2021 (4.6 % in December 2020). It is observed that inflation in 2020 which began at 7.6% in January 2020 ended the year at 4.6%, while in 2021 the trend was reversed where the inflation rises from 3.7% in January to 11.1% by November 2021

INFLATION



Source: Department of Census & Statistics

Interest Rates

The treasury bill rates increased in 2021 against 2020. The average prime lending rates by banks too increased. Rather surprisingly the AWDR declined over the year thereby increasing the spread kept by the banks.

Exchange Rates

During the 2021, Sri Lankan Rupee (LKR) has depreciated against most currencies as stated below.

	2021	Year Ago	% Change
91-day Treasury bill rate - %	7.71	4.67	65%
AWPLR	8.26	5.83	42%
AWDR	4.82	6.01	-20%

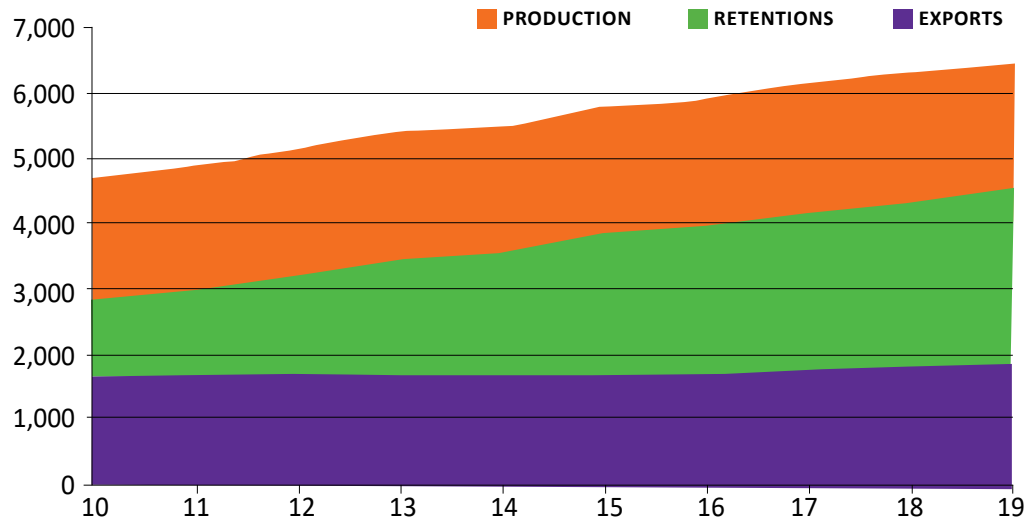
Source - Central Bank of Sri Lanka

COMPARATIVE EXCHANGE RATES AGAINST THE SRI LANKA RUPEE

Currency	24 th December 2021	31 st December 2020	% Appreciation / (Depreciation)
USD	200.9180	186.4082	-14.49%
Euro	227.5497	229.4219	0.81%
Sterling Pound	269.3607	254.3540	-5.89%
Russian Rouble	2.7399	2.5064	-9.31%
Iranian Riyal	0.0048	0.0044	-9.09%
Turkish Lira	17.2703	24.7626	30.25%
Ukraine Hryvnia	7.3063	6.4344	-13.55%
Japanese Yen	1.7571	1.8081	2.82%
Chinese Yuan (Renminbi)	31.5400	28.5858	-10.33%
Saudi Riyal	53.5068	49.7016	-7.97%

Source - Central Bank of Sri Lanka Weighted average Rates/ Oanda.com

MARKET OUTLOOK FOR 2022



Predicting the market outlook for Ceylon Tea for the year 2022 at this juncture amidst much uncertainty seems a difficult task. Nevertheless, we have analysed the supply and demand situations that exist, and projected based on the likely market scenarios and the recent developments in importer countries.

In analysing the supply situation, it would be relevant to segregate the Orthodox and CTC tea production. 2020 Ceylon Tea production of 278.8 M/Kgs records the lowest since 1997. 2021 has shown a welcome recovery primarily following favourable weather conditions, which in all probability is unlikely to be maintained in 2022. Therefore, Kenyan tea production will play a significant role when assessing the total global supply situation. Perhaps another factor that needs due consideration as we have regularly highlighted is the growing demand for tea in producer countries, which has left lesser exportable volumes.

India with its aged plantations show little promise in growth when reviewing data over a period of time. On the other hand, Kenya and the African Region, in general, have shown steady growth in production over the past several years recording a historical 569 M/Kgs in 2020. Although 2021 records a decline on its historical performance in 2020, still shows a growth of approximately 15% in comparing a 5-year average.

Production prospects for 2022 are fairly firm and global tea production may revert to approximately 2% growth. Sri Lanka may be an exception owing to the withdrawal of chemical fertiliser in and around mid-2021, and its ill effects which are likely to take its toll in Q1 of 2022. Since the Government has recently reversed the ban on chemical fertiliser some degree of recovery is anticipated commencing Q2 of 2022, subject to extreme weather conditions not being a reality. However, ageing tea bushes and low productivity levels continue to be a downside.

The market deficit expanded in 2020 as production fell significantly in most producer countries largely due to the Covid-19 pandemic and perhaps to a lesser extent due to climatic conditions.

In 2021, both production and consumption would record a growth with perhaps production increasing more rapidly. Therefore, the market deficit is likely to have narrowed in comparison to end 2020.

Tea consumption is likely to be dominated by Asian consumers, particularly China and India. China, in particular, has been an important market for Ceylon Tea in recent times. Analysts predict that out of home consumption in China is likely to recover in the coming year helping to drive stronger growth in overall tea consumption. Similarly, consumption in India too is likely to show further growth on 2021 data which remained weak with the closures amidst surging Covid-19 cases. The Indian market would have significant potential from its sheer size and India's average per head consumption.

The United States could be singled out as a fast-growing market, particularly for instant tea and the iced tea segments. Interestingly, imports from Sri Lanka to the United States too have shown useful growth in recent years.

As highlighted previously in the report, Colombo auction prices have shown a significant appreciation in the 4th quarter vis-à-vis Q3 – a combination of factors triggering improved demand, lower volumes, better quality and in anticipation of the unusually lower volumes in the forthcoming quarter of 2022.

Other factors that are likely to impact on prices:

- The likely devaluation of the Sri Lankan Rupee in early 2022.
- Improved demand from Iran following the Sri Lanka tea for oil payment deal.
- Importers of Orthodox teas are likely to have lower inventory levels in the backdrop of the deficit in the availability of Orthodox teas since 2015.
- Higher oil prices and greater demand from oil-rich Middle Eastern countries.

These factors would enable us to predict stronger rupee tea prices for the first half in 2022, in general and Q1 in particular. Market demand for teas thereafter would greatly depend on how the global tea industry would progress during the first half. However, as we have periodically highlighted, market demand for good quality teas will continue to command a premium consistently throughout the year as it is envisaged that there is a dearth of good quality teas.

Amidst this optimistic outlook for tea prices, the industry continues to be challenged with 'climate change' and constant wage increases, more so in the current context of high inflation, which would continue to undermine the competitiveness due to the higher average production cost compared to other larger producer/exporter countries. In our view, the industry as a matter of urgency needs to adopt and mitigate the adverse effects of 'climate change.' Rehabilitating and improving the water retention capacity of the soil should be a priority followed by a systematic in-filling programme carried out in the short term. In the medium term, a structured re-planting programme should be pursued in a manner in which a high degree of mechanisation can be achieved in agricultural practices, particularly the harvesting function. Therefore, the global competitiveness of 'Ceylon Tea' in the short to medium term will depend on how quickly the industry addresses these vital issues.

RUSSIA/UKRAINE WAR UNSETTLES TEA EXPORTS...

At the time of compiling this report the Sri Lankan tea industry watched with trepidation as Russia, one of the world's largest tea consuming nations, besieged neighbouring Ukraine.

Short-term Concerns:

- Extreme tea price volatility.
- Uncertainty in logistics – as many leading shipping lines have suspended their operations.
- Spike in prices for fertiliser exported from Russia.

Whilst the situation remains highly fluid and the outlook is subject to extraordinary uncertainty, the economic consequences could be very serious adding to inflationary pressures from supply chain disruptions and the rebound from the Covid-19 pandemic. The sanctions announced against the Central Bank of the Russian Federation would severely restrict access to international reserves to support its currency and financial system. International sanctions on Russia's banking system and the exclusion of a number of banks from SWIFT have significantly disrupted Russia's ability to receive payments for exports, pay for imports and engage in cross-border financial transactions. Whilst the ruble has recorded a sharp depreciation, it may be too early to foresee the full impact of these sanctions.

(E & OE)



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CROP & WEATHER REPORT & QUALITY FOR 2021

1ST QUARTER 2021

Weather:

The beginning of the quarter mainly experiences wet weather, whilst bright mornings & evening showers were reported towards the latter part of the quarter.

Crop:

Crop intake was maintained in all planting districts during the 1st quarter.

2ND QUARTER 2021

Weather:

Clear mornings & heavy evening showers were reported in all planting districts, whilst slight blowing conditions & bright weather was reported in the Uva/Uda-pussellawa regions. Clear weather was reported in the Low Grown Region towards the latter part of the quarter.

Crop:

Crop intake increased as the quarter commenced, however reported a slight decline towards the end of the quarter.

3RD QUARTER 2021

Weather:

Overcast weather with scattered evening showers were reported in all planting districts. The Western & Nuwara Eliya regions reported strong windy conditions towards the end of the quarter.

Crop:

An overall decline in the crop intake was reported throughout the quarter.

4TH QUARTER 2021

Weather:

Clear mornings & isolated evening showers were reported in all planting districts throughout the quarter.

Crop:

A marginal decline in the crop intake was reported in all planting districts during the 4th quarter.

ELEVATION WISE QUOTATIONS & AVERAGES 2021

HIGH GROWN

	BOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	665-795	680-850	685-1690	670-780	615-700	600-715	630-750	605-710	660-800	690-900	700-840	705-790
Below Best Westerns	625-655	640-670	635-670	600-650	540-600	520-585	540-620	515-595	555-650	610-680	615-695	640-695
Plainer Westerns	565-615	580-625	595-620	505-585	490-520	465-510	465-525	455-505	475-545	530-605	485-605	540-625
Nuwara Eliyas	565-800	600-720	850-1165	780-1120	550-790	620-840	590-725	630-765	750-855	630-760	605-675	620-690
Brighter Udapussellawas	595-605	570-615	585-635	545-615	515-570	485-560	525-590	505-580	510-560	535-600	555-610	565-620
Other Udapussellawas	560-575	550-550	560-565	515-530	475-500	460-490	475-505	465-525	465-500	445-505	500-525	510-530
Best Uvas	590-630	605-650	640-715	620-650	570-625	525-570	545-645	555-2090	555-935	560-625	585-655	630-695
Other Uvas	565-580	560-590	585-615	520-585	505-545	N/A	495-530	515-545	480-540	485-530	505-555	565-615
	Western High – BOP											
Quantity	546,470	518,812	639,858	441,625	516,046	499,602	374,285	409,868	318,530	276,322	368,155	239,445
Average	659.73	668.72	705.17	643.23	589.51	575.54	583.72	577.09	616.63	676.22	680.29	674.87
	Uva High – BOP											
Quantity	152,391	118,336	115,688	106,920	181,884	181,596	144,731	195,973	142,475	119,942	128,709	87,630
Average	575.86	588.16	608.93	586.12	550.99	530.24	545.39	755.78	594.97	559.32	572.55	605.76

HIGH GROWN (Contd.)

	BOPF											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	660-750	665-795	705-870	715-825	660-735	630-735	645-765	630-770	675-785	695-825	695-780	720-820
Below Best Westerns	630-650	635-650	660-690	675-705	620-650	565-620	555-635	530-620	585-665	615-685	625-685	655-715
Plainer Westerns	590-620	600-625	615-650	635-665	580-610	510-555	495-545	485-520	495-575	530-600	560-615	585-645
Nuwara Eliyas	590-725	560-740	630-865	580-930	615-805	560-695	535-665	590-660	610-670	550-695	595-635	580-580
Brighter Udapussellawas	605-630	595-625	590-635	620-665	550-605	520-575	530-595	515-580	535-620	560-615	570-645	600-680
Other Udapussellawas	570-595	565-585	550-570	570-605	500-535	485-510	475-515	470-505	490-525	530-560	535-560	540-575
Best Uvas	620-655	615-640	630-670	675-720	590-635	540-605	540-595	570-1175	570-720	575-640	580-655	635-695
Other Uvas	585-610	570-600	595-610	620-660	555-580	495-530	485-530	495-560	510-560	505-540	550-570	565-620
	Western High – BOPF											
Quantity	1,260,100	1,110,049	1,398,848	915,203	1,433,275	1,849,939	1,184,824	1,295,307	930,614	772,180	1,031,546	609,579
Average	645.10	645.68	673.40	686.76	624.21	583.78	583.13	600.41	625.74	669.41	676.09	692.63
	Uva High – BOPF											
Quantity	301,227	221,611	220,010	228,535	412,661	499,468	304,487	415,048	286,213	221,112	299,282	203,803
Average	582.17	582.50	586.51	620.40	552.14	522.53	507.19	571.60	542.57	543.89	560.07	581.88

HIGH GROWN (Contd.)

	PEKOE/FBOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	715-900	700-935	725-950	645-980	670-860	660-825	620-830	575-840	615-850	650-860	725-945	780-900
Below Best Westerns	630-700	625-685	650-715	575-630	610-645	600-645	535-605	495-565	500-605	515-630	595-705	640-765
Plainer Westerns	485-615	505-610	520-635	435-560	435-600	395-580	415-515	400-475	360-485	370-495	415-575	440-625
Nuwara Eliyas	640-870	695-925	645-970	625-1210	520-1000	595-890	510-785	495-725	435-735	570-770	645-875	700-725
Brighter Udupussellawas	620-770	600-745	610-745	565-765	590-770	635-730	590-705	565-790	615-765	665-815	715-805	750-790
Other Udupussellawas	485-610	515-585	510-595	450-550	430-575	405-620	410-580	400-545	365-590	385-645	420-695	445-735
Best Uvas	720-890	700-895	715-915	655-900	645-905	625-945	675-890	720-1310	690-1005	655-940	720-1020	755-510
Other Uvas	485-705	510-680	525-700	455-635	430-635	380-610	415-650	410-700	355-675	365-630	420-700	435-740
	Western High – PEKOE											
Quantity	87,377	74,069	98,079	71,693	71,921	72,678	39,228	40,972	25,976	23,263	35,742	20,296
Average	644.63	661.70	662.38	603.30	587.00	578.34	561.15	573.59	598.98	630.29	629.48	652.70
	Western High – FBOP											
Quantity	40,247	34,574	49,859	31,852	44,621	50,089	31,023	41,294	32,830	18,685	33,254	17,708
Average	703.28	788.86	793.55	716.71	663.12	669.54	676.22	671.99	653.26	681.77	709.98	771.07
	Uva High – PEKOE											
Quantity	64,503	45,822	38,062	46,082	95,682	84,680	67,509	104,781	68,698	57,903	68,426	44,420
Average	663.41	658.91	685.24	626.80	592.40	558.62	557.17	652.99	578.59	590.00	622.07	637.26
	Uva High – FBOP											
Quantity	76,749	67,787	79,166	80,767	118,696	139,030	100,822	110,526	92,419	79,418	82,682	66,542
Average	697.54	701.98	736.28	726.68	705.09	661.95	669.71	646.08	623.80	659.58	727.41	765.59

HIGH GROWN (Contd.)

	OP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Best Westerns	600-900	600-900	600-685	540-640	540-660	530-595	570-640	575-655	605-670	615-710	630-715	610-725
Below Best Westerns	450-550	450-550	555-590	480-530	445-530	475-515	515-560	485-545	455-585	445-595	465-615	475-590
Plainer Westerns	310-335	310-335	505-545	425-460	400-430	380-460	420-495	405-470	360-445	380-430	405-445	410-455
Nuwara Eliyas	500-600	500-600	615-640	N/A	530-545	495-515	540-540	520-600	525-540	525-525	N/A	600-600
Brighter Udapussellawas	560-620	575-635	570-625	525-600	560-600	485-540	475-585	485-600	520-610	520-605	570-670	605-660
Other Udapussellawas	360-440	360-440	485-560	425-515	430-550	415-475	415-460	390-465	370-495	370-505	410-550	425-585
Best Uvas	590-660	585-690	600-655	535-630	525-635	505-600	530-600	535-640	530-690	580-670	655-740	655-715
Other Uvas	465-580	500-570	510-585	445-525	415-505	385-485	410-515	395-515	365-510	390-560	410-635	415-640
	Western High – OP											
Quantity	20,389	13,474	17,172	16,802	19,904	23,597	17,658	26,650	10,783	8,667	13,399	7,757
Average	602.07	626.55	637.53	578.00	561.68	525.52	633.92	637.12	597.31	621.67	633.51	686.10
	Uva High – OP											
Quantity	36,678	29,744	29,439	31,967	48,644	60,994	40,760	47,367	39,946	35,938	39,408	29,532
Average	588.79	608.14	605.86	564.86	553.79	509.05	515.67	516.99	523.60	551.79	595.25	595.62

MEDIUM GROWN

	BOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	695-790	670-770	675-815	720-780	675-790	695-770	715-780	695-745	695-835	710-840	710-870	625-905
Other Mediums	595-640	540-580	585-625	595-655	510-540	480-520	490-555	530-545	420-530	450-505	440-510	530-530
	Medium Grown – BOP											
Quantity	151,898	95,661	116,902	84,155	137,817	161,691	116,691	141,169	138,511	96,191	117,821	55,771
Average	611.39	631.91	644.95	587.70	585.43	571.63	582.31	659.81	592.72	592.33	599.39	620.56

	BOPF											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	605-635	625-645	625-660	645-705	595-625	505-550	510-545	515-570	500-545	N/A	525-525	635-675
Other Mediums	450-500	450-500	540-565	515-565	505-530	480-510	450-485	470-515	430-475	440-465	410-470	460-540
	Medium Grown – BOPF											
Quantity	298,572	254,779	284,593	208,552	355,100	354,244	323,319	299,860	267,471	235,374	276,471	145,751
Average	506.41	498.45	517.04	531.06	492.45	485.96	472.15	477.61	444.35	439.39	440.01	491.23

	PEKOE/FBOP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	710-980	710-1000	725-1035	650-975	665-990	670-950	695-970	660-980	705-1005	770-1055	805-1035	840-1195
Other Mediums	475-695	505-690	515-710	435-635	435-650	400-655	405-675	405-640	390-685	385-755	415-785	440-825
	Medium Grown – PEK											
Quantity	290,171	195,428	279,897	166,853	289,290	360,106	259,103	294,027	185,525	167,273	227,802	107,612
Average	708.59	702.38	722.18	638.66	614.50	589.28	579.32	631.66	613.53	629.35	634.55	623.71
	Medium Grown – FBOP											
Quantity	310,107	224,528	301,158	226,977	316,146	383,338	315,883	341,301	233,131	224,642	312,237	169,517
Average	670.42	688.20	721.17	670.33	668.17	631.75	648.78	649.23	635.93	669.88	706.43	742.82

MEDIUM GROWN (Contd.)

	OP											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Good Mediums	600-685	610-745	620-785	560-670	525-685	520-645	580-665	545-735	555-700	555-665	635-775	650-730
Other Mediums	330-490	500-600	515-610	405-545	400-505	385-500	405-560	380-520	360-535	370-535	405-610	420-630
	Medium Grown – OP											
Quantity	187,251	128,394	191,703	137,139	209,224	247,773	189,732	203,705	138,830	140,048	180,854	91,513
Average	595.28	615.60	619.96	562.62	545.80	517.64	532.56	547.01	546.63	564.26	585.45	602.14

UNORTHODOX (CTC)

	BP1											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
High Grown	480-580	480-580	515-565	465-510	410-485	500-540	450-580	435-505	430-515	435-540	515-585	500-530
Medium Grown	560-605	550-615	515-550	485-525	435-485	420-475	425-460	405-470	420-485	415-500	455-535	485-535
Low Grown	520-620	520-620	590-655	570-640	575-620	555-585	525-575	555-580	575-675	520-680	575-705	620-660
	High Grown – BP1											
Quantity	35,220	38,200	52,365	24,520	37,054	31,194	42,286	41,302	23,500	27,450	30,490	25,280
Average	561.58	557.63	521.32	481.40	437.19	413.11	462.48	457.27	461.28	485.94	542.02	532.03
	Medium Grown – BP1											
Quantity	70,650	62,253	75,100	46,454	32,091	44,989	72,011	72,965	44,237	43,340	66,857	46,970
Average	516.49	528.77	495.51	450.22	447.58	420.83	439.57	434.07	428.25	448.55	474.52	475.42
	Low Grown – BP1											
Quantity	113,147	124,205	126,118	70,811	82,139	85,229	78,459	83,607	72,714	81,253	130,259	99,185
Average	533.72	530.95	514.95	540.41	545.44	475.59	472.56	483.08	505.13	513.76	530.58	466.32

UNORTHODOX (CTC) (Contd.)

	PF1											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
High Grown	550-635	550-630	515-610	470-645	465-610	445-615	435-600	430-620	475-635	500-640	485-660	510-665
Medium Grown	560-665	540-610	525-595	485-585	475-540	435-550	435-510	430-525	415-535	430-580	480-595	475-580
Low Grown	620-855	635-845	600-785	590-815	540-705	505-700	540-735	560-725	530-745	605-760	580-800	685-860
	High Grown – PF1											
Quantity	179,410	206,879	317,493	161,878	217,123	229,167	248,588	281,910	219,923	232,275	292,864	174,965
Average	590.75	575.16	546.68	539.19	513.23	509.99	510.37	532.12	549.92	576.09	583.31	568.42
	Medium Grown – PF1											
Quantity	317,049	317,646	403,725	326,506	354,262	458,584	331,159	361,811	286,231	234,980	317,574	181,942
Average	561.86	551.73	519.04	519.17	485.17	466.49	455.19	447.7	454.04	473.58	496.78	494.26
	Low Grown – PF1											
Quantity	561,927	491,888	596,593	457,988	507,200	552,835	387,641	505,792	416,547	415,428	577,262	267,963
Average	650.21	615.13	560.08	547.19	554.7	540.35	553.68	552.9	541.78	566.5	581.05	635.04

OFF GRADES

	HIGH											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	595-640	585-640	575-630	555-635	540-605	490-585	465-590	450-605	480-595	485-600	505-625	505-640
Better Fannings (CTC)	430-550	430-550	510-510	515-515	500-500	475-475	N/A	N/A	N/A	N/A	N/A	N/A
Other Fannings (Orthodox)	470-590	575-595	545-570	525-555	485-520	415-485	355-440	320-395	295-340	340-385	370-405	375-425
Oher Fannings (CTC)	465-475	475-475	460-460	N/A	N/A	430-440	N/A	420-420	N/A	N/A	N/A	N/A
Good Broken	525-610	515-640	520-660	480-590	465-580	445-590	455-565	440-490	415-500	455-645	480-545	480-560
Other Broken	455-610	470-600	480-550	450-485	395-445	380-450	350-455	320-390	300-330	340-390	370-405	375-425
Better BOP1As	495-545	505-560	515-535	480-535	445-480	420-460	405-425	380-405	380-455	405-455	440-510	470-500
Other BOP1As	445-490	480-505	485-510	450-470	400-430	385-410	375-400	355-380	325-375	355-395	395-430	410-465
	High Grown – FGS 1											
Quantity	326,829	426,376	452,070	318,591	496,700	661,907	488,046	577,448	401,121	358,930	423,737	293,148
Average	563.65	560.87	558.90	554.58	529.26	488.95	457.46	428.88	443.47	455.67	489.57	506.80
	High Grown – BM											
Quantity	67,328	77,791	62,846	51,633	84,582	107,810	84,096	98,819	81,279	73,292	94,404	77,672
Average	450.72	479.02	488.78	474.18	451.74	416.70	408.99	378.01	364.51	386.67	422.35	424.22
	High Grown – BP											
Quantity	64,511	76,707	70,521	54,624	70,264	89,016	74,405	103,294	76,246	68,465	77,083	54,812
Average	517.90	523.13	503.11	490.74	465.93	480.29	450.51	427.55	420.31	427.46	439.39	464.78
	High Grown – BOP1A											
Quantity	68,408	67,359	58,307	59,599	104,851	123,337	78,142	103,299	67,485	59,466	82,327	58,970
Average	469.59	492.26	500.19	476.16	424.53	404.89	398.37	381.55	362.24	387.46	421.26	431.86

OFF GRADES (Contd.)

	MEDIUM											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	565-605	575-605	555-570	555-580	525-535	465-525	445-510	425-490	450-515	470-540	480-540	475-580
Better Fannings (CTC)	420-480	420-480	560-575	495-540	500-500	460-480	450-460	415-455	385-450	455-475	510-525	N/A
Other Fannings (Orthodox)	470-580	515-535	505-540	475-505	470-505	415-480	355-450	325-395	300-345	340-385	370-405	375-425
Other Fannings (CTC)	325-410	325-410	415-425	455-485	440-475	415-435	405-425	360-400	310-380	390-390	N/A	430-465
Good Broken	525-675	540-630	610-625	615-650	510-655	480-635	460-650	425-590	440-545	445-620	480-675	490-710
Other Broken	450-610	485-600	475-585	460-500	400-460	365-450	360-440	325-385	290-325	340-390	370-405	375-425
Better BOP1As	590-660	570-635	545-595	490-560	450-540	440-505	420-550	380-535	385-520	430-510	470-585	480-595
Other BOP1As	425-550	475-540	485-535	430-470	400-435	385-425	380-410	345-375	325-375	365-420	390-460	410-475
	Medium Grown – FGS											
Quantity	144,745	182,103	162,767	104,263	160,437	204,434	177,882	183,558	143,923	110,595	179,782	114,623
Average	440.48	446.40	454.12	454.54	438.04	421.57	400.11	372.64	352.42	368.83	391.61	400.52
	Medium Grown – BM											
Quantity	313,276	335,313	378,287	256,093	395,905	485,739	370,085	428,351	303,565	282,982	416,897	270,537
Average	455.22	481.29	481.57	465.39	438.73	415.18	407.84	377.67	355.58	386.46	408.93	411.48
	Medium Grown – BP											
Quantity	156,227	199,128	186,290	103,656	148,121	199,509	161,007	174,434	139,341	115,095	181,278	109,061
Average	543.35	544.95	526.26	505.53	491.93	495.65	480.36	449.70	442.97	451.99	462.73	491.75
	Medium Grown – BOP1A											
Quantity	214,140	167,714	214,550	167,172	256,747	364,861	186,227	218,985	150,195	136,011	211,134	129,308
Average	483.64	503.13	505.71	475.49	428.04	405.10	406.04	393.92	371.85	395.90	421.95	433.15
	Medium Grown – PF											
Quantity	50,054	76,954	78,451	51,658	78,251	106,304	114,414	154,893	64,422	62,800	58,658	23,682
Average	432.05	429.66	453.74	459.81	442.06	426.73	406.81	389.66	370.55	374.6	393.73	428.63

OFF GRADES (Contd.)

	LOW											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Fannings (Orthodox)	520-565	510-545	520-555	530-295	490-565	480-540	445-545	425-545	440-555	470-545	485-595	475-670
Better Fannings (CTC)	560-640	560-640	635-690	595-630	550-550	495-530	485-520	445-480	540-540	540-540	570-575	515-650
Other Fannings (Orthodox)	435-535	480-510	490-525	425-465	400-475	355-475	350-445	320-395	290-345	340-385	370-405	375-430
Other Fannings (CTC)	420-760	440-720	400-495	335-445	405-465	360-440	345-415	350-400	310-365	310-365	310-400	305-385
Good Broken	650-725	655-690	675-675	615-650	500-670	470-600	460-630	430-590	425-625	460-690	485-720	485-725
Other Broken	455-645	485-605	485-600	410-480	380-460	370-455	355-455	355-455	295-360	340-390	370-405	380-435
Better BOP1As	600-755	640-760	600-760	550-660	490-665	430-685	415-685	380-665	385-660	435-670	485-655	500-705
Other BOP1As	435-580	480-585	475-580	435-540	400-475	390-415	375-405	350-365	310-370	350-425	385-470	400-490
	Low Grown – FGS											
Quantity	282,791	346,198.00	423,909.00	269,186.00	311,064.00	402,556.00	327,983.00	435,607.00	311,347.00	295,554.00	423,452.00	240,866.00
Average	452.62	462.63	464.44	457.8	448.25	431.65	411.54	377.87	362.37	390.69	411	427.54
	Low Grown – BM											
Quantity	935,982	1,039,898	1,220,732	809,508	1,031,659	1,276,004	1,034,812	1,293,698	1,058,339	991,371	1,337,013	826,067
Average	466.88	496.2	499.74	475.92	447.65	421.21	415.59	383.89	367.19	398.23	426.15	433.99
	Low Grown – BP											
Quantity	199,171	238,932	289,152	190,649	193,352	258,427	213,237	298,604	250,481	255,199	304,630	196,186
Average	517.65	519.41	489.54	455.73	439.75	452.24	455.28	430.29	420.83	431.97	441.91	455.48
	Low Grown – BOP1A											
Quantity	713,501	729,735	825,120	552,447	770,515	988,527	701,947	894,339	765,316	704,447	907,131	518,434
Average	510.92	527.94	529.47	493.89	451.99	433.01	428.82	402.71	385.85	402.86	433.58	459.09
	Low Grown – PF											
Quantity	215,486	283,179	387,262	211,402	244,459	341,150	310,212	321,615	207,841	204,744	282,729	169,328
Average	416.49	417.93	423.68	428.96	420.63	403.79	390.4	372.65	344.24	339.23	348.4	358.61

DUST

	HIGH											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	605-790	575-760	590-805	575-875	555-895	510-880	530-915	570-705	600-880	655-1000	655-660	690-15
Better Primary Dust (CTC) P.Dust	545-655	560-615	545-660	535-675	490-595	535-600	540-625	540-655	510-655	525-645	555-650	560-675
Below Best Primary Dust (Orthodox)	525-595	510-570	515-580	520-565	495-540	465-515	455-520	460-555	455-590	495-645	505-645	520-670
Other Primary Dust (CTC) P.Dust	470-535	485-530	500-535	495-525	475-505	480-520	440-530	440-530	450-500	490-515	495-545	385-550
Other Primary Dust (Orthodox)	470-515	450-500	440-500	450-510	435-485	370-450	375-445	350-450	325-445	340-485	340-495	340-510
Better Secondary	555-615	555-605	515-620	500-615	490-585	455-520	485-555	490-565	440-575	475-630	510-640	510-640
Other Secondary Dust	410-545	420-550	415-500	410-485	405-475	360-425	325-475	290-475	285-430	315-465	315-500	330-500
	High Grown – Dust											
Quantity	240,547	210,571	267,019	183,968	247,637	357,187	268,362	311,436	257,724	212,483	250,946	179,568
Average	498.42	492.58	487.90	471.25	463.58	416.02	397.86	353.51	363.76	414.23	429.39	461.31
	High Grown – Dust 1											
Quantity	1,082,010	902,242	909,654	627,829	913,498	1,202,665	795,853	881,824	750,253	729,362	863,479	596,072
Average	623.23	613.39	626.79	619.11	594.11	566.94	580.27	595.33	605.80	642.36	669.27	662.19
	High Grown – PD											
Quantity	99,112	88,972	97,150	65,028	79,956	113,960	82,892	103,460	80,372	81,035	87,762	70,334
Average	570.34	559.83	565.77	567.70	523.84	501.05	527.60	520.29	518.58	572.40	562.08	551.89

DUST (Contd.)

	MEDIUM											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	540-640	540-630	535-625	545-625	520-595	495-550	540-615	545-630	535-670	535-695	535-640	535-675
Better Primary Dust (CTC) P.Dust	560-640	535-610	540-660	535-670	525-605	525-585	485-580	460-575	490-580	525-640	525-605	505-585
Below Best Primary Dust (Orthodox)	495-530	475-515	465-530	460-530	465-515	450-495	470-530	470-535	455-525	455-525	440-525	450-525
Other Primary Dust (CTC) P.Dust	445-550	470-540	490-530	485-525	470-515	445-505	415-475	435-460	405-480	435-515	405-515	425-495
Other Primary Dust (Orthodox)	445-485	435-485	420-500	410-450	405-445	380-435	410-460	370-455	315-440	315-445	315-430	335-440
Better Secondary Dust	440-480	440-480	430-530	425-545	410-490	415-475	440-475	385-425	380-435	375-455	375-415	385-485
Other Secondary Dust	420-495	405-450	375-425	385-415	375-410	330-380	355-430	310-375	300-370	305-365	305-365	330-375
	Medium Grown – Dust											
Quantity	142,730	112,261	90,020	56,868	98,902	111,499	117,244	87,198	58,680	55,430	66,156	38,853
Average	423.45	431.77	433.01	416.70	422.71	401.99	363.30	339.19	341.64	348.59	357.83	377.62
	Medium Grown – Dust 1											
Quantity	158,064	156,784.00	160,185.00	116,154.00	122,623.00	193,589.00	142,632.00	140,526.00	113,810.00	106,152.00	114,376.00	81,456.00
Average	525.30	520.19	520.81	511.81	511.85	488.27	476.39	461.13	452.25	471.38	469.85	490.41
	Medium Grown – PD											
Quantity	310,414	300,092	274,740	226,410	305,627	438,018	286,592	305,778	228,342	249,922	297,314	174,492
Average	586.65	558.86	569.59	564.72	534.19	523.98	511.93	501.97	481.71	525.03	514.84	513.06

DUST (Contd.)

	LOW											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Better Primary Dust (Orthodox)	550-665	535-615	535-600	545-605	530-620	560-655	535-650	540-665	535-680	525-660	545-695	500-600
Better Primary Dust (CTC) P.Dust	615-735	610-705	600-680	640-725	655-775	590-695	540-635	525-695	475-665	495-730	515-760	575-845
Below Best Primary Dust (Orthodox)	480-540	465-540	465-520	460-525	475-520	435-490	455-525	445-570	410-525	415-515	430-535	395-490
Other Primary Dust (CTC) P.Dust	495-605	490-590	540-580	535-630	525-590	460-540	420-530	425-515	425-465	375-485	360-505	460-565
Other Primary Dust (Orthodox)	365-470	400-450	425-480	405-445	435-485	390-425	330-445	290-435	290-400	315-405	310-420	315-385
Better Secondary Dust	485-580	475-520	455-525	425-525	430-505	430-535	520-620	460-595	415-545	440-585	450-560	450-510
Other Secondary Dust	430-475	420-470	395-445	365-415	365-435	365-425	340-505	295-440	275-405	305-430	300-435	295-440
	Low Grown – Dust											
Quantity	166,534	162,947	203,024	127,658	132,458	157,896	132,624	175,892	148,535	136,746	196,509	103,784
Average	446.31	446.73	460.91	450.49	438.62	443.22	429.5	408.08	371.36	382.39	372.54	381.77
	Low Grown – Dust 1											
Quantity	231,670	232,388	291,374	204,824	190,078	223,781	238,516	274,136	215,393	197,409	280,260	143,652
Average	470.66	478.39	482.15	458.17	471.2	466.87	448.82	429.86	421.17	414.2	407.08	416.09
	Low Grown – PD											
Quantity	114,362	86,786	101,432	114,344	64,493	71,196	71,102	62,244	56,668	60,980	97,870	59,092
Average	552.26	569.23	529.74	531.49	609.18	568.29	529.9	542.79	530.09	540.71	552.28	582.33

LOW GROWN

	SELECT BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	785-810	775-800	800-820	790-830	835-860	810-850	820-850	800-855	815-860	845-895	870-895	905-950
FBOP	895-455	865-905	870-960	865-965	910-1075	890-1090	870-1000	840-970	860-955	875-1000	925-1015	980-1055
BOP1	1140-1285	965-1340	935-1650	905-1290	930-1080	925-1240	965-1385	1000-1430	1000-1740	1000-1625	1015-1450	1055-1500
BOP	815-850	785-820	775-815	765-805	780-810	775-805	780-815	785-840	885-925	900-975	900-1000	900-1000
BOPF	665-700	650-705	645-680	625-680	655-695	650-675	645-670	625-655	665-725	680-750	705-755	720-760
FBOPF(TIPPY)/ FBOPFSP	1775-2215	1925-2340	2050-2490	2125-2475	2225-2600	2450-2975	2500-2950	2400-2790	2565-3000	2650-3000	2365-2915	2775-3375
FBOPF1	795-830	790-820	800-840	800-835	815-850	800-835	800-840	810-855	850-890	870-915	885-940	900-965
FBOPF	875-925	845-900	840-885	815-860	905-1000	920-1040	925-1050	900-1000	1040-1190	1200-1350	1100-1275	1250-1380
OP1	1750-2200	1500-1875	1475-2265	1550-1865	1540-1800	1340-1425	1115-1240	1000-1525	1000-1465	1000-1675	1040-1465	1165-1700
OP	795-805	780-875	765-700	745-850	770-865	755-890	740-890	750-850	785-870	785-840	795-940	815-895
OPA	850-900	865-1075	790-200	825-980	850-990	825-680	790-1105	780-1000	795-1095	800-1045	795-1110	790-1075
PEKOE	950-1100	965-1250	925-1350	850-1275	825-1215	865-1365	900-1415	900-1440	900-1615	900-1625	895-1395	885-1550
PEK1	965-1080	1000-1245	925-1315	840-1290	865-1190	860-1290	950-1300	890-1415	900-1350	900-1465	895-1485	890-1490

	BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	690-720	665-715	655-705	665-695	690-745	665-705	665-710	645-695	640-715	675-745	690-765	730-785
FBOP	775-815	770-805	780-825	780-825	825-865	815-855	815-855	785-835	770-840	780-855	800-860	850-900
BOP1	1080-1140	905-950	910-935	895-905	920-930	910-925	925-965	945-1000	965-1000	980-1000	985-1015	1030-1055
BOP	720-745	700-725	700-725	700-725	720-760	705-730	695-720	675-720	725-770	750-800	780-845	820-880
BOPF	550-590	535-565	510-545	505-530	525-565	515-550	520-555	495-525	475-520	500-550	520-565	570-615
FBOPF(TIPPY)/ FBOPFSP	900-1025	915-1050	900-1050	#VALUE!	945-1265	1000-1300	1100-1290	1000-1240	1225-1500	1250-1440	1175-1400	1440-1650
FBOPF1	715-750	710-750	705-750	720-360	740-770	715-750	710-745	710-745	740-790	775-840	835-870	860-885
FBOPF	680-715	660-695	665-700	670-720	735-785	725-760	745-765	710-760	815-865	875-945	860-900	875-940
OP1	1640-1750	1450-1500	1500-1575	1500-1540	1500-1550	1290-1340	1075-1125	940-1000	960-1000	980-1000	1000-1025	1085-1165
OP	790-800	755-770	745-765	730-740	750-770	740-755	730-740	735-745	760-770	765-775	775-785	805-815
OPA	800-850	775-865	725-785	765-825	800-850	765-820	725-780	685-780	695-795	695-795	690-790	690-790
PEKOE	875-950	850-940	840-925	750-815	670-800	705-845	815-900	800-865	800-850	795-840	765-805	750-795
PEK1	900-965	900-950	850-925	765-840	750-865	745-855	865-950	800-865	800-850	795-840	775-815	775-815

LOW GROWN (Contd.)

	B.BEST											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	640-665	575-620	565-615	555-610	555-650	515-565	500-560	480-530	460-540	505-575	530-610	565-680
FBOP	675-720	645-690	625-660	605-650	640-715	615-665	630-700	630-715	655-740	680-745	690-755	725-800
BOP1	505-1095	885-905	900-910	885-895	900-920	890-910	910-925	935-945	955-965	970-980	970-985	985-1005
BOP	590-630	565-615	550-635	510-635	550-645	520-600	520-590	500-550	525-580	560-660	620-705	680-770
BOPF	445-480	465-480	470-480	475-485	480-500	465-480	465-475	430-455	395-425	400-430	415-455	465-500
FBOPF(TIPPY)/ FBOPFSP	635-670	615-650	630-670	660-720	705-770	725-775	745-835	715-790	800-870	780-880	770-845	845-895
FBOPF1	565-630	560-625	570-645	550-645	555-650	510-600	505-585	500-535	520-585	560-680	605-730	640-775
FBOPF	575-625	510-545	500-525	505-530	540-590	530-580	520-580	510-570	535-615	565-660	565-665	630-735
OP1	1565-1615	1415-1450	1440-1500	1415-1500	1470-1500	1245-1290	1015-1075	915-935	905-950	935-970	970-990	1020-1065
OP	755-770	745-755	735-745	720-730	740-750	730-740	720-730	720-735	720-740	735-745	760-770	795-805
OPA	700-745	700-745	670-715	700-765	700-750	685-740	645-690	605-655	595-685	595-685	600-685	610-690
PEKOE	780-840	700-795	740-815	625-675	585-650	590-675	665-775	665-770	650-760	630-730	585-645	580-600
PEK1	850-900	800-850	765-840	675-740	645-695	665-740	700-825	695-800	680-800	670-780	645-745	650-750

	OTHER											
	QUARTER1			QUARTER2			QUARTER3			QUARTER4		
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
FBOP1	585-620	540-560	530-550	510-545	495-540	440-350	435-460	425-445	400-445	400-470	420-495	460-555
FBOP	585-625	525-585	520-570	505-540	495-530	435-360	430-475	415-435	385-460	400-530	430-565	465-625
BOP1	650-705	665-715	655-700	615-700	570-685	555-690	565-675	600-700	615-715	630-730	650-750	695-795
BOP	450-510	480-545	485-550	480-525	480-530	430-400	420-465	395-430	380-425	400-470	430-535	460-620
BOPF	420-450	440-455	450-460	455-470	460-480	440-355	440-450	400-425	360-380	355-385	365-405	415-455
FBOPF(TIPPY)/ FBOPFSP	600-610	600-600	600-615	605-640	615-670	600-505	620-665	600-650	640-695	640-735	610-675	630-780
FBOPF1	470-540	485-525	510-545	485-530	470-535	425-360	415-455	395-425	375-425	400-480	430-535	455-615
FBOPF	490-555	460-490	460-485	465-485	475-525	450-380	460-500	435-470	385-460	400-525	440-545	475-620
OP1	615-740	625-760	650-750	615-665	585-625	565-675	550-740	555-700	560-700	580-720	590-730	600-765
OP	600-655	600-680	590-670	550-655	550-600	525-615	500-600	505-600	510-600	515-605	525-620	540-690
OPA	465-660	500-685	505-665	650-700	450-650	425-625	415-600	370-600	355-595	355-595	355-600	360-610
PEKOE	600-765	600-700	595-715	515-560	510-570	525-575	515-675	500-600	500-600	480-580	455-555	460-560
PEK1	700-825	655-745	635-740	600-665	590-645	580-660	615-725	650-700	640-700	620-680	585-635	580-630

LOW GROWN (Contd.)

	Low Grown – FBOP1											
Quantity	261,183	249,977	282,686	163,113	246,310	279,455	243,560	270,779	223,961	188,723	284,697	150,796
Average	673.84	668.20	664.49	649.60	665.87	645.13	660.49	663.55	644.97	671.44	695.19	745.22
	Low Grown – FBOP											
Quantity	1,070,106	1,047,213	1,227,968	777,566	1,085,100	1,311,032	1,047,390	1,263,950	971,079	929,950	1,265,119	676,163
Average	742.25	738.79	746.44	737.79	770.57	743.93	751.63	753.27	764.82	775.86	782.92	828.74
	Low Grown – BOP1											
Quantity	600,387	563,098	543,939	370,925	475,501	512,709	389,169	477,585	401,891	383,034	487,321	260,281
Average	729.23	730.09	755.48	711.96	721.93	719.00	740.57	772.76	773.56	787.46	785.32	831.44
	Low Grown – BOP											
Quantity	306,934	277,302	357,297	229,663	314,797	341,597	262,996	313,432	272,513	245,613	323,853	150,893
Average	755.07	766.25	751.68	737.96	729.76	720.21	762.97	795.85	793.83	822.54	834.50	894.12
	Low Grown – BOPF											
Quantity	170,513	164,490	207,221	129,963	179,951	210,352	169,657	203,010	186,912	200,330	217,294	111,053
Average	497.28	508.59	516.48	500.04	503.97	479.57	481.01	461.97	452.58	444.07	481.33	529.20
	Low Grown – FBOPFEXSP											
Quantity	73,079	69,463	66,469	38,852	49,869	72,152	61,560	68,194	57,604	61,621	80,948	49,852
Average	1,044.92	1,123.11	1,092.34	1,194.54	1,201.02	1,270.95	1,234.91	1,227.68	1,387.84	1,428.83	1,406.74	1,477.16
	Low Grown – FBOPFSP											
Quantity	141,219	144,193	131,405	76,939	110,752	151,623	116,092	159,156	125,360	125,934	158,241	99,136
Average	839.84	839.39	856.96	911.00	958.12	952.28	962.09	937.74	1,091.86	1,148.55	1,138.96	1,172.85
	Low Grown – FBOPF1											
Quantity	1,838,485	1,654,120	1,988,013	1,264,575	1,813,575	2,060,508	1,572,158	1,862,764	1,426,454	1,363,640	1,779,001	1,002,101
Average	713.12	713.52	716.18	707.68	717.45	688.80	688.46	693.96	714.93	762.13	794.68	828.79
	Low Grown – FBOPF											
Quantity	271,153	244,171	286,326	156,934	225,243	298,744	267,721	315,381	263,686	261,411	358,470	198,497
Average	652.49	649.89	648.23	669.56	696.63	672.00	680.76	676.58	749.89	790.83	798.66	840.48

LOW GROWN (Contd.)

	Low Grown – OP1											
Quantity	1,321,136	1,243,605	1,434,097	951,845	1,188,838	1,417,633	1,058,703	1,276,354	988,295	926,447	1,275,551	691,344
Average	709.41	730.63	752.39	688.08	667.61	659.87	673.06	673.93	683.78	711.21	687.58	742.19
	Low Grown – OP											
Quantity	1,118,191	991,109	1,091,636	712,960	977,599	1,260,398	1,001,011	1,246,047	900,106	795,046	1,114,040	581,586
Average	643.26	658.94	662.86	644.06	634.89	607.91	604.68	591.90	603.32	605.43	617.27	642.40
	Low Grown – OPA											
Quantity	1,471,194	1,295,915	1,327,661	860,324	1,439,193	1,951,702	1,430,477	1,742,836	1,289,015	1,085,938	1,675,392	911,021
Average	603.99	618.29	634.76	614.72	585.96	556.11	554.69	550.22	542.81	526.75	542.38	552.45
	Low Grown – PEK											
Quantity	1,783,908	1,623,543	1,920,756	1,185,715	1,471,685	1,991,908	1,415,717	1,772,403	1,276,287	1,053,158	1,515,434	675,191
Average	803.23	799.47	820.45	779.37	714.47	704.99	733.10	734.81	740.97	731.92	704.91	696.22
	Low Grown – PEK1											
Quantity	1,403,268	1,299,799	1,431,412	937,180	1,360,072	1,497,904	1,157,277	1,401,483	990,862	908,396	1,265,232	633,037
Average	851.45	852.83	844.71	772.42	778.32	782.74	791.63	800.01	804.97	805.10	776.91	800.89

PRIVATE SALES & FORWARD CONTRACTS (KGS) 2020 /2021

Private sales	2020	2021	Forward Contracts	2020	2021
1st Quarter	1,196,599	1,306,802	1st Quarter	-	203,650
2nd Quarter	1,125,947	1,652,320	2nd Quarter	56,720	602,520
Jan – June	2,322,546	2,959,122	Jan – June	56,720	806,170
3rd Quarter	1,289,687	1,457,591	3rd Quarter	124,300	789,800
Jan – Sep	3,612,233	4,416,713	Jan – Sep	181,020	1,595,970
4th Quarter	1,115,068	1,187,709	4th Quarter	82,400	492,840
Jan – Dec	4,727,301	5,604,422	Jan – Dec	263,420	2,088,810

COMPARATIVE MONTHLY AUCTION QUANTITIES & AVERAGES 2020/2021

Month	Elevation	Quantity Sold (Kgs)			Average Sold (Rs.)		
		2021	2020	Variance 2021-2020	2021	2020	Variance 2021-2020
JANUARY	High	5,542,852	5,216,058	326,794	613.29	535.86	77.43
	Medium	4,644,073	4,014,854	629,219	585.37	494.62	90.75
	Low	16,165,779	16,412,804	-247,025	673.04	628.74	44.30
	Total	26,352,704	25,643,716	708,988	682.60	588.85	93.75
FEBRUARY	High	5,071,252	4,446,604	624,648	611.83	571.58	40.25
	Medium	3,911,928	3,547,881	364,047	579.78	538.12	41.66
	Low	15,337,205	13,276,501	2,060,704	674.11	629.29	44.82
	Total	24,320,385	21,270,986	3,049,399	685.74	601.99	83.75
MARCH	High	5,820,919	3,332,074	2,488,845	631.30	560.10	71.20
	Medium	4,613,047	2,767,013	1,846,034	599.10	540.07	59.03
	Low	17,681,237	8,822,056	8,859,181	676.30	625.78	50.52
	Total	28,115,203	14,921,143	13,194,060	691.32	595.22	96.10
1st QUARTER	High	16,435,023	12,994,736	3,440,287	618.81	555.84	62.97
	Medium	13,169,048	10,329,748	2,839,300	618.81	524.27	94.54
	Low	49,184,221	38,511,361	10,672,860	674.48	627.93	46.55
	Total	78,788,292	61,835,844	16,952,448	686.55	569.35	117.21
APRIL	High	4,222,612	4,993,182	-770,570	620.23	638.95	-18.72
	Medium	3,362,233	4,138,773	-776,540	571.30	612.72	-41.42
	Low	11,534,558	11,203,910	330,648	646.39	739.82	-93.43
	Total	19,119,403	20,335,865	-1,216,462	660.63	689.18	-28.55
MAY	High	6,273,301	3,822,727	2,450,574	579.75	645.41	-65.66
	Medium	4,893,707	3,198,066	1,695,641	550.18	599.60	-49.42
	Low	15,484,001	10,918,089	4,565,912	640.34	744.52	-104.18
	Total	26,651,009	17,938,882	8,712,127	650.67	697.57	-46.90
JUNE	High	7,673,472	7,037,656	635,816	550.44	567.11	-16.67
	Medium	6,381,454	6,015,550	365,904	530.70	544.19	-13.49
	Low	18,852,641	16,919,984	1,932,657	620.09	655.97	-35.88
	Total	32,907,567	29,973,190	2,934,377	629.80	612.67	17.13
2nd QUARTER	High	18,169,385	15,853,565	2,315,820	583.47	617.16	-33.68
	Medium	14,637,394	13,352,389	1,285,005	550.73	585.50	-34.78
	Low	45,871,200	39,041,983	6,829,217	635.61	713.44	-77.83
	Total	78,677,979	68,247,937	10,430,042	647.03	638.70	8.33
JULY	High	5,463,618	5,584,215	-120,597	548.59	533.68	14.91
	Medium	4,638,892	4,505,733	133,159	522.77	524.57	-1.80
	Low	14,583,996	14,460,865	123,131	625.08	668.20	-43.12
	Total	24,686,506	24,550,813	135,693	636.76	611.25	25.51
AUGUST	High	6,172,519	5,232,591	939,928	555.41	572.38	-16.97
	Medium	5,121,161	7,408,361	-2,287,200	527.11	563.78	-36.67
	Low	17,778,082	13,844,819	3,933,263	619.24	664.87	-45.63
	Total	29,071,762	26,485,771	2,585,991	629.34	618.32	11.02
SEPTEMBER	High	4,691,408	5,897,520	-1,206,112	557.38	585.88	-28.50
	Medium	3,818,541	8,308,266	-4,489,725	504.63	558.66	-54.03
	Low	13,701,425	17,087,030	-3,385,605	621.17	661.60	-40.43
	Total	22,211,374	31,292,816	-9,081,442	632.23	620.00	12.23
3rd QUARTER	High	16,327,545	16,714,326	-386,781	553.79	563.98	-10.19
	Medium	13,578,594	20,222,360	-6,643,766	518.17	549.00	-30.83
	Low	46,063,503	45,392,714	670,789	621.83	664.89	-43.06
	Total	75,969,642	82,329,400	-6,359,758	632.78	592.62	40.15
OCTOBER	High	4,116,176	3,976,522	139,654	587.45	600.40	-12.95
	Medium	3,466,265	3,680,048	-213,783	530.40	568.14	-37.74
	Low	12,650,435	13,026,616	-376,181	634.94	678.26	-43.32
	Total	20,232,876	20,683,186	-450,310	647.68	643.70	3.98
NOVEMBER	High	4,819,328	3,987,752	831,576	611.33	626.77	-15.44
	Medium	3,655,546	3,637,521	18,025	556.07	572.93	-16.86
	Low	15,093,941	13,826,070	1,267,871	643.21	664.06	-20.85
	Total	23,568,815	21,451,343	2,117,472	655.37	641.68	13.69
DECEMBER	High	3,384,885	4,604,787	-1,219,902	615.18	636.76	-21.58
	Medium	2,621,183	3,854,376	-1,233,193	568.49	589.59	-21.10
	Low	9,333,436	13,769,624	-4,436,188	662.24	661.77	0.47
	Total	15,339,504	22,228,787	-6,889,283	676.31	644.07	32.24
4th QUARTER	High	12,320,389	12,569,061	-248,672	604.65	621.31	-16.66
	Medium	9,742,994	11,171,945	-1,428,951	551.65	576.89	-25.23
	Low	37,077,812	40,622,310	-3,544,498	646.80	668.03	-21.23
	Total	59,141,195	64,363,316	-5,222,121	659.79	622.08	37.71

COMPARATIVE MONTHLY AUCTION QUANTITIES & AVERAGES 2020/2021 (Contd.)

Year 2020/ 2021	Elevation	Quantity Sold (Kgs)			Average Sold (Rs.)		
		2021	2020	Variance 2021-2020	2021	2020	Variance 2021-2020
	High	63,252,342	56,460,662	6,791,680	590.18	580.90	9.28
	Medium	51,128,030	48,053,492	3,074,538	559.84	553.94	5.90
	Low	178,196,736	163,722,203	14,474,533	644.68	666.32	-21.64
	Total	292,577,108	268,236,356	24,340,752	656.54	628.21	28.33

SRI LANKA TEA PRODUCTION (ELEVATION-WISE) 2020/2021 (KGS)

FIRST QUARTER	ELEVATION	JANUARY		FEBRUARY		MARCH		JANUARY TO MARCH		VARIANCE
		2021	2020	2021	2020	2021	2020	2021	2020	2021-2020
	HIGH	4,753,431	5,001,034	4,543,055	4,462,997	6,433,484	3,382,771	15,729,970	12,846,802	2,883,168
	MEDIUM	3,255,477	3,447,597	3,596,331	3,317,518	4,884,624	2,644,287	11,736,432	9,409,402	2,327,030
	LOW	15,002,084	13,329,648	14,220,741	10,266,070	17,245,432	7,384,347	46,468,257	30,980,065	15,488,192
	GREEN TEA	166,819	164,633	165,127	166,708	246,372	114,632	578,318	445,973	132,345
	TOTAL	23,177,812	21,942,912	22,525,254	18,213,293	28,809,912	13,526,037	74,512,977	53,682,242	20,830,735
SECOND QUARTER	ELEVATION	April		MAY		JUNE		APRIL TO JUNE		VARIANCE
		2021	2020	2021	2020	2021	2020	2021	2020	2021-2020
	HIGH	6,898,609	4,132,933	7,525,471	6,735,644	5,797,114	7,242,640	20,221,194	18,111,217	2,109,977
	MEDIUM	5,463,205	3,052,568	5,890,054	5,901,898	4,401,235	4,420,228	15,754,494	13,374,694	2,379,800
	LOW	17,477,184	13,558,924	17,462,930	15,830,932	15,615,515	15,501,764	50,555,629	44,891,620	5,664,009
	GREEN TEA	193,762	78,221	222,031	134,572	254,153	192,438	669,946	405,231	264,715
	TOTAL	30,032,759	20,822,646	31,100,485	28,603,046	26,068,017	27,357,070	87,201,263	76,782,762	10,418,501
THIRD QUARTER	ELEVATION	JULY		AUGUST		SEPTEMBER		JULY TO SEPTEMBER		VARIANCE
		2021	2020	2021	2020	2021	2020	2021	2020	2021-2020
	HIGH	5,719,369	5,794,315	4,926,935	4,047,227	4,078,866	4,124,042	14,725,170	13,965,584	759,586
	MEDIUM	4,739,108	4,187,692	3,780,726	3,343,452	3,560,430	3,376,924	12,080,264	10,908,068	1,172,196
	LOW	15,671,722	16,321,870	14,921,234	14,889,351	14,871,485	14,336,411	45,464,441	45,547,632	-83,191
	GREEN TEA	254,586	175,826	243,754	176,107	240,592	199,752	738,932	551,685	187,247
	TOTAL	26,384,786	26,479,703	23,872,650	22,456,136	22,751,374	22,037,127	73,008,807	70,972,969	2,035,838
FOURTH QUARTER	ELEVATION	OCTOBER		NOVEMBER		DECEMBER		OCTOBER TO DECEMBER		VARIANCE
		2021	2020	2021	2020	2021	2020	2021	2020	2021-2020
	HIGH	4,779,275	4,463,195	4,063,313	5,391,251	4,470,681	6,449,949	13,313,269	16,304,395	-2,991,126
	MEDIUM	3,940,359	3,478,829	3,146,873	4,027,598	3,137,716	4,636,436	10,224,948	12,142,863	-1,917,915
	LOW	15,221,909	15,685,047	12,699,761	15,271,799	12,720,306	17,384,884	40,641,976	48,341,730	-7,699,754
	GREEN TEA	235,539	217,718	154,759	221,205	194,882	185,884	585,180	624,807	-39,627
	TOTAL	24,177,082	23,844,788	20,064,705	24,911,853	20,523,585	28,657,154	64,765,373	77,413,795	-12,648,422
TOTAL PRODUCTION								JANUARY TO DECEMBER		VARIANCE
								2021	2020	2021-2020
								299,488,422.00	278,851,765.00	20,636,657

SRI LANKA TEA EXPORTS (MONTH-WISE) 2020/2021 (KGS/RS.)

MONTH	2021			2020			(2021-200 Variance)	
	QTY	VALUE	FOB	QTY	VALUE	FOB	QTY	VALUE
JANUARY	20,820,038	19,237,483,747	923.99	22,094,424	18,092,267,806	818.86	-1,274,386	1,145,215,941
FEBRUARY	23,167,923	21,779,841,385	940.09	23,656,994	19,573,239,981	827.38	-489,071	2,206,601,404
MARCH	25,814,868	24,545,162,845	950.81	13,827,925	11,570,337,987	836.74	11,986,943	12,974,824,858
1ST QUARTER	69,887,023	65,621,592,789	938.97	59,579,343	49,235,845,774	826.39	10,307,680	16,385,747,015
APRIL	16,313,618	15,646,959,249	959.13	18,157,877	15,132,888,443	833.41	-1,844,259	514,070,806
MAY	23,788,241	21,801,267,106	916.47	22,663,256	20,344,034,422	897.67	1,124,985	1,457,232,684
JUNE	26,993,854	24,760,103,809	917.25	23,686,357	21,371,971,291	902.29	3,307,497	3,388,132,518
2ND QUARTER	67,095,712	62,208,330,164	927.16	64,507,490	56,848,894,156	881.28	2,588,222	5,359,436,008
JULY	25,541,933	23,022,270,148	901.35	28,044,779	24,333,294,196	867.66	-2,502,846	-1,311,024,048
AUGUST	25,484,809	23,374,646,954	917.20	22,011,082	19,039,450,419	864.99	3,473,727	4,335,196,535
SEPTEMBER	23,423,502	21,030,622,696	897.84	24,153,136	21,092,308,021	873.27	-729,634	-61,685,325
3RD QUARTER	74,656,606	67,468,910,640	903.72	74,208,997	64,465,052,636	868.70	447,609	3,003,858,004
OCTOBER	24,338,335	22,026,370,188	905.01	23,119,404	20,697,281,060	895.23	1,218,931	1,329,089,128
NOVEMBER	25,870,115	23,747,712,036	917.96	20,223,525	17,776,668,243	879.01	5,646,590	5,971,043,793
DECEMBER	24,168,292	22,280,526,842	921.89	23,930,616	21,146,176,937	883.65	237,676	1,134,349,905
4TH QUARTER	74,376,742	68,054,609,066	915.00	67,273,545	59,620,126,240	886.23	7,103,197	8,434,482,826
TOTAL	286,016,083	263,353,442,659	920.76	265,569,375	230,169,918,806	866.70	20,446,708	33,183,523,853



ONE40

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of produce broking...*





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SALE DATE		QUANTITY				AVERAGE			
		HIGH	MEDIUM	LOW	TOTAL	HIGH	MEDIUM	LOW	TOTAL
Jan.	06.01.2021	1,173,775	1,019,696	3,645,471	5,838,942	627.03	587.63	674.03	649.49
	12.01.2021	1,152,300	1,094,671	3,832,840	6,079,811	624.23	589.65	670.95	647.46
	20.01.2021	1,379,064	1,178,512	4,468,503	7,026,079	612.32	590.41	679.72	651.51
	26.01.2021	1,214,379	1,156,184	4,102,979	6,473,542	598.99	574.24	666.20	637.17
Feb.	02.02.2021	1,236,165	1,061,652	3,955,407	6,253,224	608.64	561.18	657.08	632.24
	10.02.2021	1,006,904	926,511	3,814,879	5,748,294	612.66	573.80	671.02	645.13
	17.02.2021	1,211,020	883,137	3,829,717	5,923,874	614.58	584.00	682.95	654.22
	23.02.2021	1,066,980	840,142	3,530,835	5,437,957	622.61	593.49	694.41	664.73
Mar.	03.03.2021	917,123	720,784	3,203,326	4,841,233	641.37	597.10	676.28	657.88
	10.03.2021	945,714	879,812	3,561,278	5,386,804	646.58	612.23	687.63	668.11
	17.03.2021	1,050,141	933,303	3,501,901	5,485,345	634.12	602.08	684.92	661.10
	24.03.2021	1,023,257	934,294	3,493,545	5,451,096	627.19	600.98	681.36	657.42
Apr.	31.03.2021	1,100,636	982,446	3,553,855	5,636,937	610.68	584.25	666.46	641.24
	07.04.2021	1,114,087	1,051,227	3,594,996	5,760,310	623.32	564.88	650.61	629.69
	21.04.2021	1,296,792	1,076,526	3,751,378	6,124,696	622.00	565.76	648.83	626.55
	28.04.2021	1,282,202	1,126,991	3,822,911	6,232,104	614.23	564.37	652.15	628.48
May	05.05.2021	1,332,578	1,139,327	3,754,405	6,226,310	593.39	558.24	642.56	616.61
	12.05.2021	1,507,426	1,086,320	3,441,911	6,035,657	584.58	558.11	649.97	617.11
	19.05.2021	1,467,679	1,250,204	4,192,641	6,910,524	572.11	548.40	645.73	612.49
	21.05.2021	1,350,884	1,223,248	3,731,499	6,305,631	558.37	528.58	635.19	598.01
Jun.	02.06.2021	1,066,734	1,034,924	3,218,052	5,319,710	550.44	521.63	615.18	584.00
	09.06.2021	1,521,199	1,315,520	4,028,371	6,865,090	549.66	522.82	626.17	589.41
	16.06.2021	1,479,823	1,347,653	3,855,096	6,682,572	548.04	520.03	627.67	588.33
	22.06.2021	1,389,730	1,195,678	3,673,549	6,258,957	542.57	516.91	619.28	582.69
Jul.	30.06.2021	1,337,679	1,264,006	3,652,890	6,254,575	542.47	512.94	623.18	583.64

SALE DATE		QUANTITY				AVERAGE			
		HIGH	MEDIUM	LOW	TOTAL	HIGH	MEDIUM	LOW	TOTAL
Jul.	07.07.2021	1,214,089	1,207,545	3,758,921	6,180,555	543.08	515.31	622.33	585.85
	14.07.2021	1,234,066	1,150,605	3,768,448	6,153,119	545.47	520.13	630.10	592.56
	20.07.2021	1,192,879	1,086,656	3,335,281	5,614,816	546.47	520.00	623.57	587.15
	28.07.2021	1,098,125	1,018,647	3,357,955	5,474,727	550.57	525.14	636.93	598.81
Aug.	04.08.2021	1,084,809	974,282	3,407,682	5,466,773	552.06	518.92	616.94	586.60
	11.08.2021	991,606	997,310	3,323,697	5,312,613	556.08	523.46	618.84	589.22
	18.08.2021	1,087,381	991,008	3,491,969	5,570,358	559.78	529.30	619.72	591.93
	25.08.2021	1,163,371	974,610	3,576,818	5,714,799	556.22	519.36	628.87	595.40
Sep.	31.08.2021	1,099,716	1,028,461	3,444,442	5,572,619	571.43	518.08	630.72	598.23
	08.09.2021	1,064,372	963,573	3,436,384	5,464,329	555.22	501.74	609.39	579.85
	15.09.2021	1,057,374	929,084	3,305,767	5,292,225	564.53	490.77	622.71	587.93
	22.09.2021	1,025,304	927,817	3,350,354	5,303,475	570.45	498.14	632.26	596.84
Oct.	29.09.2021	885,464	877,771	3,191,963	4,955,198	567.99	503.90	638.48	602.04
	06.10.2021	853,533	861,552	3,285,451	5,000,536	580.93	508.25	621.02	594.75
	12.10.2021	953,868	882,658	3,082,258	4,918,784	598.76	524.12	637.83	609.85
	18.10.2021	602,802	642,107	2,369,429	3,614,338	613.37	537.26	650.98	624.50
Nov.	27.10.2021	1,001,372	979,544	3,577,427	5,558,343	614.01	542.33	646.06	622.01
	03.11.2021	846,839	939,999	3,665,252	5,452,090	610.11	532.71	626.10	607.52
	10.11.2021	995,684	936,393	3,573,583	5,505,660	622.41	551.19	638.74	620.89
	17.11.2021	968,738	864,036	3,316,141	5,148,915	625.68	550.59	641.53	623.29
Dec.	24.11.2021	922,416	896,786	3,366,829	5,186,031	627.88	559.24	565.85	364.82
	30.11.2021	715,726	729,700	2,923,516	4,368,942	623.77	561.74	665.86	641.57
	08.12.2021	1,060,581	893,698	3,397,863	5,352,142	627.45	564.65	661.18	638.38
	15.12.2021	951,981	776,402	2,883,769	4,612,152	626.58	555.81	660.26	635.73
Jan.	21.12.2021	913,569	814,259	2,869,713	4,597,541	620.15	554.65	670.97	640.27

AGRO-CLIMATIC DISTRICT QUANTITIES/AVERAGES 2020 - 2021

AGRO CODE	AGRO-CLIMATIC REGION	2020		2021	
		CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS	CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS
A0	NUWARA ELIYA	2,745,347.50	624.29	2,693,638.50	651.20
WESTERNS					
B1	RAMBODA	1,848,347.00	577.10	1,961,070.00	590.48
B2	PUNDALUOYA	3,493,772.00	550.33	3,554,622.00	565.36
B3	AGARAPATANA	4,343,855.00	545.75	6,156,543.80	562.24
B4	NANUOYA / LINDULA / TALAWAKELE	7,416,476.00	631.73	8,080,655.00	665.07
B5	PATANA / KOTAGALA	3,166,685.00	571.45	3,747,842.00	556.77
B6	HATTON / DICKOYA	7,459,893.00	578.14	9,403,843.50	574.68
B7	BOGAWANTALAWA	5,505,845.00	610.90	5,474,793.00	601.26
B8	UPCOT / MASKELIYA	4,855,752.00	623.79	5,294,461.50	621.42
MEDIUM					
C1	WATAWALA / GINIGATHENA / NORTON	1,421,416.00	526.74	2,051,852.00	522.03
C2	PUSSELLAWA / HEWAHETA	5,748,656.00	568.41	5,661,992.00	553.76
C3	KOTMALE	2,525,690.00	592.23	989,187.00	596.67
C4	GAMPOLA / NAWALAPITIYA / DOLOSABAGE	15,857,040.00	547.37	20,338,760.90	545.40
C5	NILAMBE / HANTANE / GALAHA	1,571,412.00	537.60	1,616,588.00	532.36
C6	KADUGANNAWA	3,077,862.00	531.94	2,939,014.00	485.34
C7	MADULKELLE / KNUCKLES / RANGA	2,920,501.00	495.34	1,981,477.00	505.57
C8	HUNASGIRIYA / MATALE / YAKDESSA	957,289.00	502.86	2,949,503.50	525.38
C9	BALANGODA / RAKWANA	7,094,731.70	592.25	8,906,595.50	570.85
UDAPUSSELLAWA					
D1	UDAPUSSELLAWA / HALGRANOYA	4,114,494.00	526.29	4,736,606.00	516.57
D2	MATURATA	1,004,783.00	456.85	1,131,667.00	463.45

		2020		2021	
AGRO CODE	AGRO-CLIMATIC REGION	CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS	CUMULATIVE QUANTITY	CUMULATIVE AVERAGE IN SLRS
UVA					
E1	KOSLANDA / HALDUMULLA	827,614.00	653.46	219,492.00	617.77
E2	HAPUTALE	3,788,293.90	579.51	3,601,224.10	562.75
E3	BANDARAWELA / POONAGALLA	2,162,365.00	554.31	2,228,942.00	520.27
E4	MALWATTE / WELIMADA	2,822,358.00	537.53	3,013,487.00	578.52
E5	DEMODARA / HALIELLA / BADULLA	8,748,441.25	595.60	11,483,384.00	575.89
E6	ELLA / NAMUNUKULA	1,594,944.00	519.93	1,559,642.00	521.44
E7	PASSARA / LUNUGALLA	2,774,191.00	578.69	2,790,476.00	555.78
E8	MADULSIMA	3,499,364.00	513.50	3,036,947.00	512.22
LOW GROWNS					
F1	DENIYAYA	12,245,630.20	740.17	11,096,762.20	713.29
F2	GALLE	36,580,918.40	699.81	48,053,382.00	669.12
F4	KALUTARA	17,711,618.50	634.23	17,676,491.00	610.93
F5	KEGALLE	7,314,564.00	587.21	6,091,160.50	578.30
F6	KELLANI VALLI	6,629,266.00	690.23	6,508,401.00	620.27
F7	KANDY / MATALE / KURUNEGALA	6,805,701.00	490.06	6,702,658.00	489.52
F8	MATARA	11,311,289.00	728.82	11,864,432.00	700.83
F9	MORAWAKE	5,229,838.00	711.86	6,825,112.00	684.97
G1	RATNAPURA	46,288,428.80	666.85	50,921,386.00	641.97
G2	BALANGODA	4,771,685.00	623.42	4,953,368.00	586.76
	TOTAL	268,236,357.25	628.21	298,297,459.00	611.86

SRI LANKA TEA PRODUCTION (2019 - 2021) (KGS)

MONTH	2019				2020				2021			
	CTC	ORTHODOX	GREEN TEA	TOTAL	CTC	ORTHODOX	GREEN TEA	TOTAL	CTC	ORTHODOX	GREEN TEA	TOTAL
January	1,808,956	21,323,780	219,747	23,352,483	2,084,075	19,694,204	164,633	21,942,912	2,057,118	20,953,875	166,819	23,177,812
February	1,632,464	19,857,018	227,088	21,716,570	1,786,826	16,259,760	166,708	18,213,294	2,072,262	20,287,865	165,127	22,525,254
March	1,966,264	26,137,495	252,638	28,356,397	1,457,944	11,953,462	114,632	13,526,038	2,477,632	26,085,908	246,372	28,809,912
1st quarter	5,407,684	67,318,293	699,473	73,425,450	5,328,845	47,907,426	445,973	53,682,244	6,607,012	67,327,648	578,318	74,512,978
April	1,516,381	21,895,989	224,105	23,636,475	1,692,392	19,052,033	78,221	20,822,646	2,586,593	27,252,404	193,762	30,032,759
May	2,434,286	31,488,697	328,743	34,251,726	2,409,219	26,059,255	134,572	28,603,046	2,759,582	28,118,873	222,031	31,100,486
June	1,936,335	25,311,970	282,543	27,530,848	2,333,369	24,831,263	192,438	27,357,070	2,086,701	23,727,163	245,153	26,068,017
2nd quarter	5,887,002	78,696,656	835,391	85,419,049	6,434,980	69,942,551	405,231	76,782,762	7,432,876	79,098,440	660,946	87,192,262
January-June	11,294,686	146,014,949	1,534,864	158,844,499	11,763,825	117,849,977	851,204	130,465,006	14,039,888	146,426,088	1,239,264	161,705,240
July	1,971,711	23,795,040	206,559	25,973,310	2,183,354	24,120,523	175,826	26,479,703	2,162,850	23,967,350	254,586	26,384,786
August	2,213,704	23,776,578	211,205	26,201,487	1,675,903	20,604,127	176,107	22,456,136	1,975,941	21,652,956	243,754	23,872,650
September	1,813,975	19,959,561	144,488	21,918,024	1,693,093	20,144,283	199,752	22,037,127	1,895,103	20,615,679	240,592	22,751,374
3rd quarter	5,999,390	67,531,179	562,252	74,092,821	5,552,350	64,868,933	551,685	70,972,968	6,033,894	66,235,985	738,932	73,008,811
January-September	17,294,076	213,546,128	2,097,116	232,937,320	17,316,175	182,718,910	1,402,889	201,437,974	20,073,782	212,662,073	1,978,196	234,714,051
October	2,036,804	19,057,572	169,032	21,263,408	1,809,838	21,817,231	217,718	23,744,888	2,243,907	21,697,637	235,539	24,177,082
November	2,276,500	21,509,109	240,518	24,026,127	2,249,569	22,441,080	221,205	24,911,854	1,871,895	18,038,052	154,759	20,064,705
December	1,977,641	19,780,714	135,463	21,893,818	2,723,590	25,747,680	185,884	28,657,154	2,005,120	18,323,583	194,882	20,523,585
4th quarter	6,290,945	60,347,395	545,013	67,183,353	6,782,997	70,005,991	624,807	77,413,795	6,120,922	58,059,272	585,180	64,765,374
Total	23,585,021	273,893,523	2,642,129	300,120,670	24,099,172	252,724,901	2,027,696	278,851,769	26,194,704	270,721,345	2,563,376	299,479,425

SRI LANKA TEA EXPORTS (2016 - 2021)

DESCRIPTION	2016				2017				2018			
	ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)	
	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE
Tea In Bulk	125,199,513	43.36	68,953,320,426	550.75	125,629,265	43.47	92,264,577,343.24	734.42	122,427,972	43.36	89,770,036,716	733.25
Tea In Packets	134,324,331	46.52	79,586,128,190	592.49	134,508,802	46.55	102,072,925,787.60	758.86	131,256,543	46.48	100,587,410,057	766.34
Tea In Bags	23,011,025	7.97	27,418,769,905	1191.55	21,701,376	7.51	21,701,376.00	1321.19	21,578,379	7.64	30,037,885,292	1392.04
Instant Tea	2,010,853	0.70	2,445,156,776	1215.98	2,121,396	0.73	2,121,396.00	1251.52	2,480,944	0.88	3,274,124,360	1319.71
Green Tea	4,225,359	1.46	6,374,940,049	1508.73	5,023,432	1.74	5,023,432.00	1527.71	4,619,687	1.64	8,080,990,765	1749.25
Grand Total	288,771,080		184,778,315,346	639.88	288,984,270		233,338,402,801.55	807.44	282,363,525		231,750,447,190	820.75

DESCRIPTION	2019				2020				2021			
	ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)		ANNUAL QUANTITIES (KGS)		VALUES (RS.CTS)	
	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE	QUANTITY	%	VALUE	APPRX AVG. UNITFOB VALUE
Tea In Bulk	122,843,706	41.98	87,566,114,928	712.83	118,250,596	44.53	88,954,974,694	752.26	125,387,901	43.84	97,703,961,065	779.21
Tea In Packets	139,080,034	47.52	105,379,683,545	757.69	118,176,531	44.50	96,873,522,924	819.74	128,343,819	44.87	110,393,095,079	860.14
Tea In Bags	22,913,377	7.83	34,082,882,743	1,487.47	22,172,736	8.35	31,841,051,733	1,436.05	24,665,247	8.62	39,618,585,739	1,606.25
Instant Tea	3,071,526	1.05	4,170,339,559	1,357.74	2,843,139	1.07	4,106,931,101	1,444.51	3,031,600	1.06	5,246,684,403	1,730.66
Green Tea	4,748,638	1.62	9,437,846,680	1,987.48	4,126,373	1.55	8,393,438,354	2,034.10	4,587,516	1.60	10,391,116,373	2,265.09
Grand Total	292,657,291		240,636,867,455	822.25	265,569,375		230,169,918,806	866.7	286,016,083		263,353,442,659	920.76

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2021

COUNTRY	RANK	TOTAL QUANTITY	VALUE	TEA IN BULK	TEA PACKETS	TEA BAGS	GREEN TEA	INSTANT TEA	% BULK	% PACKETS	% BAGS
IRAQ	1	42,455,264	27,289,520,308	5,278,815	36,992,484	163,133	20,831		12.43%	87.13%	0.38%
TURKEY	2	29,741,561	25,542,911,492	7,455,274	21,991,984	261,049	33,254		25.07%	73.94%	0.88%
RUSSIA	3	27,356,852	22,817,621,905	22,073,314	4,053,976	667,525	561,441	596	80.69%	14.82%	2.44%
U.A.E.	4	23,149,090	20,628,095,262	15,804,954	6,408,082	501,774	433,959	321	68.27%	27.68%	2.17%
IRAN	5	15,833,588	14,057,597,425	8,312,095	7,458,189	49,570	13,733		52.50%	47.10%	0.31%
CHINA	6	14,237,226	12,056,930,385	12,147,044	1,529,318	268,220	100,244	192,400	85.32%	10.74%	1.88%
LIBYA	7	12,339,651	9,125,659,978		12,091,465	37,668	210,518		0.00%	97.99%	0.31%
AZERBAIJAIN	8	10,591,096	9,347,487,855	10,095,967	480,625	4,710	9,794		95.33%	4.54%	0.04%
CHILE	9	8,834,921	7,149,226,738	7,490,395	213,505	1,035,158	94,981	882	84.78%	2.42%	11.72%
SYRIA	10	7,779,229	7,332,470,765	593,920	6,324,054	858,484	2,771		7.63%	81.29%	11.04%
JAPAN	11	6,595,487	7,324,807,893	5,245,296	414,777	929,151	6,239	25	79.53%	6.29%	14.09%
SAUDI ARABIA	12	6,533,339	8,950,802,312	1,206,100	3,155,286	2,004,406	142,668	24,879	18.46%	48.30%	30.68%
GERMENY	13	6,402,796	6,568,414,101	4,311,389	1,776,754	189,675	76,977	48,000	67.34%	27.75%	2.96%
U.S.A.	14	5,975,385	7,240,126,767	2,343,953	2,171,827	756,979	624,203	78,422	39.23%	36.35%	12.67%
JORDAN	15	5,223,724	5,498,491,183	78,080	2,709,547	2,413,239	22,858		1.49%	51.87%	46.20%
TAIWAN	16	4,893,092	3,977,058,471	4,208,888	469,518	67,898	103,077	43,710	86.02%	9.60%	1.39%
HONG KONG	17	4,503,441	3,757,396,880	3,556,094	689,792	249,312	8,242		78.96%	15.32%	5.54%
UKRAINE	18	4,280,587	4,197,459,097	3,068,381	701,807	126,437	383,962		71.68%	16.40%	2.95%
BELGIUM	19	3,532,532	2,853,662,927	214,739	3,193,174	112,668	11,657	293	6.08%	90.39%	3.19%
POLAND	20	3,349,410	4,542,921,033	1,206,139	794,364	1,186,730	162,177		36.01%	23.72%	35.43%
LEBANON	21	2,832,095	2,719,274,148	22,502	2,582,076	218,352	9,165		0.79%	91.17%	7.71%
NETHERLANDS (HOLAND)	22	2,562,791	4,109,956,797	344,419	1,326,118	648,839	242,647	768	13.44%	51.75%	25.32%
IRELAND	23	2,425,901	4,152,162,017		400	3,695	372	2,421,434	0.00%	0.02%	0.15%
EGYPT	24	2,425,140	2,140,580,369	1,580,746	719,847	71,497	51,851	1,200	65.18%	29.68%	2.95%
AUSTRALIA	25	2,253,292	4,307,544,601	235,515	531,753	1,345,250	127,670	13,104	10.45%	23.60%	59.70%
GHANA	26	1,838,710	2,456,120,328		248	1,809,557	28,906		0.00%	0.01%	98.41%
ISRAEL	27	1,785,720	1,881,821,032	382,960	743,554	617,266	41,940		21.45%	41.64%	34.57%
ALBANIA	28	1,779,175	1,518,434,606	11,800	1,766,020	362	993		0.66%	99.26%	0.02%
KUWAIT	29	1,441,534	1,787,732,370	4,905	1,021,587	396,683	18,314	45	0.34%	70.87%	27.52%
SOUTH AFRICA	30	1,313,305	1,029,619,721	1,277,817	474	27,397	2,422	5,196	97.30%	0.04%	2.09%
NEW ZEALAND	31	1,117,392	1,938,429,640	66,381	145,750	860,421	44,842		5.94%	13.04%	77.00%
U.K.	32	1,116,853	1,761,060,129	546,823	243,393	257,148	68,992	496	48.96%	21.79%	23.02%
GUINEA	33	1,082,806	1,185,596,592			1,082,797	9		0.00%	0.00%	100.00%
ITALY	34	1,031,012	907,493,673	959,549	26,069	17,586	27,708	100	93.07%	2.53%	1.71%

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2021 (Contd.)

COUNTRY	RANK	TOTAL QUANTITY	VALUE	TEA IN BULK	TEA PACKETS	TEA BAGS	GREEN TEA	INSTANT TEA	% BULK	% PACKETS	% BAGS
FRANCE	35	805,109	1,262,132,566	129,808	468,128	86,906	120,198	70	16.12%	58.14%	10.79%
KAZAKHASTAN	36	787,840	738,602,939	729,022	51,872	2,796	4,150		92.53%	6.58%	0.35%
KYRGYZSTAN	37	758,475	741,076,394	721,685	31,997	1,457	3,337		95.15%	4.22%	0.19%
COTE D'IVOIRE	38	758,120	912,070,069	23,000	45	734,982	92		3.03%	0.01%	96.95%
FINLAND	39	724,424	719,588,080	608,175	69,358	39,048	7,843		83.95%	9.57%	5.39%
CANADA	40	716,174	984,185,287	223,278	281,824	134,953	76,046	73	31.18%	39.35%	18.84%
UZBEKISTAN	41	688,223	893,741,635	152,717	312,415	156,528	66,563		22.19%	45.39%	22.74%
GREECE	42	600,680	597,117,904	7,105	520,605	42,869	30,102		1.18%	86.67%	7.14%
GEORGIA	43	511,354	500,949,360	161,304	296,766	40,242	13,042		31.54%	58.04%	7.87%
SENEGAL	44	499,136	610,232,990		5	499,131			0.00%	0.00%	100.00%
FIJI ISLAND	45	466,180	455,749,856	82,437	284,900	94,531	4,312		17.68%	61.11%	20.28%
NIGERIA	46	447,387	635,338,419			368,094	79,293		0.00%	0.00%	82.28%
SWEDEN	47	430,993	591,141,140	11,804	328,384	70,876	19,196	734	2.74%	76.19%	16.44%
CONGO	48	423,356	454,183,349			408,092	864	14,400	0.00%	0.00%	96.39%
TUNISIA	49	405,933	344,857,281	404,250	12	691	980		99.59%	0.00%	0.17%
SINGAPORE	50	382,385	550,281,230	247,064	51,054	70,615	8,043	5,609	64.61%	13.35%	18.47%
BULGARIA	51	364,759	275,571,114		363,124	40	1,594		0.00%	99.55%	0.01%
GAMBIA	52	347,193	343,868,994			346,917	276		0.00%	0.00%	99.92%
MALAYSIA	53	341,373	335,734,225	257,725	37,711	22,139	8,246	15,551	75.50%	11.05%	6.49%
INDIA	54	323,180	304,516,432	284,318	1,891	27,417	4,809	4,746	87.98%	0.58%	8.48%
QATAR-DHOHA	55	286,975	497,910,882		142,112	117,310	27,502	51	0.00%	49.52%	40.88%
AUSTRIA	56	281,804	208,969,217		277,785	4,019			0.00%	98.57%	1.43%
INDONESIA	57	276,267	413,045,238	214,002	1,687	13,943	4,241	42,394	77.46%	0.61%	5.05%
BELRUS	58	255,079	326,754,909	19,116	172,804	19,255	43,902	1	7.49%	67.75%	7.55%
ANGOLA	59	250,930	272,101,671			239,984	10,946		0.00%	0.00%	95.64%
TADZHIKISTAN	60	239,322	221,803,106	165,065	57,020	14,082	3,156		68.97%	23.83%	5.88%
SOUTH KOREA	61	234,695	344,066,264	81,348	121,093	22,965	2,997	6,292	34.66%	51.60%	9.79%
SWITZERLAND	62	233,330	228,604,094	510	201,883	817	29,969	151	0.22%	86.52%	0.35%
BURKINA	63	216,155	259,745,338		1,200	214,955			0.00%	0.56%	99.44%
MALDIVES	64	203,656	337,420,793		9,909	183,212	9,520	1,015	0.00%	4.87%	89.96%
SPAIN	65	199,880	109,633,978	190,705	121	7,189	1,866		95.41%	0.06%	3.60%
DENMARK	66	183,938	437,169,043	4,710	69,378	83,029	26,821		2.56%	37.72%	45.14%

SRI LANKAN TEA EXPORTS BY CATEGORY & DESTINATION: JANUARY – DECEMBER 2021 (Contd.)

COUNTRY	RANK	TOTAL QUANTITY	VALUE	TEA IN BULK	TEA PACKETS	TEA BAGS	GREEN TEA	INSTANT TEA	% BULK	% PACKETS	% BAGS
LITHUANIA	67	174,671	325,298,981	24,811	92,145	32,873	24,842		14.20%	52.75%	18.82%
YEMEN	68	156,612	154,584,400	18,000	124,788	1,824	12,000		11.49%	79.68%	1.16%
MAURITANIA	69	151,011	187,634,462			151,011			0.00%	0.00%	100.00%
VIETNAM	70	144,967	342,032,387	71,338	13,723	52,800	7,105		49.21%	9.47%	36.42%
LIBERIA	71	140,318	146,609,479		120	140,198			0.00%	0.09%	99.91%
MONGOLIA	72	137,404	215,371,920		3,703	130,596	3,105		0.00%	2.69%	95.04%
MALI	73	119,352	109,678,694			119,352			0.00%	0.00%	100.00%
PAKISTAN	74	119,032	147,825,615	65,246	1,707	2,463	2,430	47,186	54.81%	1.43%	2.07%
SIERRA LEONE	75	115,602	133,775,690			114,942	660		0.00%	0.00%	99.43%
CZECH REPUBLIC	76	114,613	389,747,088	12,687	20,741	31,961	47,389	1,835	11.07%	18.10%	27.89%
THAILAND	77	114,478	231,751,179	34,106	2,262	21,298	3,412	53,399	29.79%	1.98%	18.60%
BAHRAIN	78	97,504	121,966,445	213	60,350	32,346	4,375	220	0.22%	61.90%	33.17%
URUGUAY	79	92,933	115,059,819	70,051	4,942	9,180	8,760		75.38%	5.32%	9.88%
NORWAY	80	92,390	150,016,353		51,232	27,010	14,148		0.00%	55.45%	29.23%
OMAN	81	83,885	103,209,341	600	67,743	11,484	4,057		0.72%	80.76%	13.69%
TOGO	82	73,232	78,199,148		4,788	68,444			0.00%	6.54%	93.46%
LATVIA	83	71,533	169,808,680	2,200	30,618	11,385	27,330		3.08%	42.80%	15.92%
PHILIPPINES	84	70,316	161,407,085	4,380	38,427	14,145	13,364		6.23%	54.65%	20.12%
ESTONIA	85	68,929	118,624,730		39,092	14,196	15,641		0.00%	56.71%	20.59%
GUYANA	86	64,278	48,857,678		65	63,796	417		0.00%	0.10%	99.25%
MACEDONIA	87	56,866	43,658,419		55,690	252	924		0.00%	97.93%	0.44%
MACAU	88	56,822	43,179,941	56,810	6	4	2		99.98%	0.01%	0.01%
SEYCHELLES	89	54,186	56,736,244	50,400	36	3,016	734		93.01%	0.07%	5.57%
ALGERIA	90	51,175	42,520,188		46,350	4,825			0.00%	90.57%	9.43%
CYPRUS	91	48,549	68,252,544		36,267	10,570	1,711		0.00%	74.70%	21.77%
ARGENTINA	92	41,361	69,162,019	22,320	6,547	9,310	3,185		53.96%	15.83%	22.51%
ARMENIA	93	36,831	64,245,617	450	15,749	18,092	2,541		1.22%	42.76%	49.12%
PERU	94	36,633	26,542,798	36,000	166	211	256		98.27%	0.45%	0.58%
REP.OF MALDOVA	95	35,884	53,461,873		21,526	4,049	10,308		0.00%	59.99%	11.28%
SURINAM	96	31,865	48,292,332			30,271	1,594		0.00%	0.00%	95.00%
HUNGARY	97	31,725	130,790,047	96	3,073	10,806	17,201	549	0.30%	9.69%	34.06%
PAPUA-NEW GUINEA	98	30,000	13,397,947	30,000					100.00%	0.00%	0.00%
NIGER	99	29,748	41,743,535			27,768	1,980		0.00%	0.00%	93.34%
MOZAMBIQUE	100	27,666	30,415,718			27,414	252		0.00%	0.00%	99.09%

WORLD PRODUCTION OF TEA 2012 - 2021

(The Figures Represent Made Tea)

METRIC TONS

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
India (a) Assam Bengal Bihar Tripura	886,950	958,620	965,200	981,090	1,054,510	1,087,110	1,113,760	1,171,090	1,035,480	1,093,380
Punjab UP&HP South India	239,380	241,790	242,110	227,570	212,850	234,650	224,870	218,990	222,050	235,660
Total India	1,126,330	1,200,410	1,207,310	1,208,660	1,267,360	1,321,760	1,338,630	1,390,080	1,257,530	1,329,040
Bangladesh (b)	62,155	66,260	64,480	67,378	85,050	78,949	82,134	96,069	86,394	96,506
Sri Lanka High-grown	73,643	75,777	78,874	76,894	64,303	64,644	64,896	63,047	62,349	65,135
Medium-grown	52,633	56,127	49,206	49,711	44,639	45,654	47,122	47,172	46,440	50,916
Low-grown	202,121	208,122	209,952	202,359	183,632	197,422	191,988	189,915	169,704	183,288
Total - Sri Lanka	328,397	340,026	338,032	328,964	292,574	307,720	304,006	300,134	278,493	299,339
Indonesia (c) State Plantations (d)	57,147	58,814	55,343	46,591	50,976	49,000	47,500	46,500	45,000	45,000
Private	35,696	34,909	38,170	36,551	36,675	36,000	35,500	35,300	34,500	35,000
Smallholders	44,926	51,737	50,856	49,473	49,364	49,000	48,000	47,000	46,500	47,000
Total Indonesia	137,769	145,460	144,369	132,615	137,015	134,000	131,000	128,800	126,000	127,000
China Mainland (e) Anhui Province	95,374	100,949	111,196	112,915	112,141	132,203	112,440	137,094	138,900	
Hubei Province	206,984	221,957	250,316	268,774	296,097	298,878	329,831	335,400	350,571	
Hunan Province	135,346	146,031	161,813	175,704	186,049	197,476	214,687	223,111	240,826	
Fujian Province	320,958	346,989	372,087	402,328	426,834	398,628	418,337	412,000	418,131	
Guizhou Province	74,359	89,403	107,145	118,031	141,285	176,498	180,318	286,046	385,636	
Sichuan Province	210,201	219,536	233,970	248,414	267,741	280,001	300,715	300,951	315,343	
Yunnan Province	271,704	301,736	335,495	365,841	384,480	390,265	423,259	399,957	408,824	
Zhejiang Province	174,840	168,602	165,385	172,530	172,185	184,231	175,170	181,096	88,100	
Other Provinces	299,987	329,254	358,310	384,462	418,135	438,232	455,636	523,727	639,685	
Total China	1,789,753	1,924,457	2,095,717	2,248,999	2,404,947	2,496,412	2,610,393	2,799,382	2,986,016	3,120,000
Taiwan	14,902	14,717	15,200	14,405	13,018	13,443	14,738	14,637	14,341	15,000
Iran	14,700	14,000	13,600	13,000	20,700	21,400	21,000	20,000	19,000	19,700
Japan	85,900	82,800	81,330	76,400	77,100	78,800	81,500	76,500	69,800	69,900
Korea, Rep.	4,500	4,600	4,700	4,800	4,800	5,000	5,300	5,400	5,000	5,100
Malaysia	2,100	2,200	2,100	2,100	2,100	2,100	2,000	2,000	2,000	1,900
Myanmar[]	19,700	20,000	20,400	20,000	20,500	21,000	21,400	21,700	21,000	20,000
Nepal[]	20,588	21,076	23,187	24,264	24,409	24,804	25,206	24,118	24,000	24,400
Thailand	18,700	19,000	19,300	19,700	20,100	20,400	20,735	21,000	20,000	20,000
Turkey, State (f)	131,057	134,442	122,541	132,779	134,065	102,447	139,191	142,687	145,800	

WORLD PRODUCTION OF TEA - 2012 - 2021 (Contd.)

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Private	99,502	100,767	123,917	125,762	119,247	152,957	140,807	125,117	134,200	
Total Turkey	230,559	235,209	246,458	258,541	253,312	255,404	279,998	267,804	280,000	280,000
Vietnam	174,028	180,325	175,000	170,000	180,000	175,000	185,000	190,000	186,000	180,000
Total Asia	4,030,081	4,270,540	4,451,183	4,589,826	4,802,985	4,956,192	5,123,040	5,357,624	5,375,574	5,607,885
Burundi	8,700	9,000	10,000	10,900	11,000	11,200	11,300	11,500	11,200	11,000
Cameroon	4,294	5,043	5,283	5,409	5,400	5,500	5,500	5,600	5,300	5,400
Congo, DRC	3,500	3,600	3,600	3,700	3,700	3,800	3,900	4,000	4,000	4,100
Ethiopia	6,000	6,100	6,200	6,200	6,400	6,400	6,600	6,800	6,900	6,800
Kenya, Estates	150,982	182,618	182,686	161,615	207,402	193,731	220,471	200,741	246,914	
Smallholders	218,580	249,835	262,419	237,596	265,609	246,127	272,528	258,112	322,622	
Total Kenya	369,562	432,453	445,105	399,211	473,011	439,858	492,999	458,853	569,536	533,000
Malawi	42,490	46,463	45,855	39,447	43,127	45,582	50,588	48,192	45,173	50,566
Mauritius	1,700	1,730	1,700	1,700	1,650	1,630	1,600	1,550	1,500	1,450
Mozambique	6,200	6,400	6,600	6,600	6,700	6,800	7,000	7,100	6,800	6,900
Rwanda	22,503	22,185	24,751	25,410	25,628	27,887	31,000	32,126	33,000	33,400
South Africa	3,700	3,800	3,900	3,900	4,000	3,800	3,600	3,600	3,300	3,100
Tanzania	32,282	32,123	36,115	31,658	29,112	31,814	35,170	33,659	28,469	26,170
Uganda	57,939	60,970	65,373	58,588	55,736	53,887	71,553	70,338	75,693	65,000
Zimbabwe	13,000	13,300	14,000	15,200	15,500	15,700	15,200	14,900	14,000	14,000
Total Africa	571,870	643,167	668,482	607,923	680,964	653,858	736,010	698,218	804,871	760,886
Azerbaijan	190	180	190	190	200	220	230	230	220	210
Georgia	4,500	4,500	4,600	4,600	4,800	5,000	5,400	5,500	5,000	5,300
Russian Fed.	3,500	3,600	3,600	3,700	3,800	3,800	4,000	4,000	4,000	4,200
Total CIS	8,190	8,280	8,390	8,490	8,800	9,020	9,630	9,730	9,220	9,710
Argentina[]	82,813	80,423	82,313	82,000	84,000	82,000	80,000	77,000	73,000	73,700
Brazil	5,700	5,100	4,500	4,000	4,300	3,600	3,400	3,400	3,000	3,100
Ecuador	2,200	2,100	2,200	2,200	2,300	2,350	2,400	2,400	2,200	2,300
Peru	3,000	3,000	3,100	3,100	3,200	3,230	3,250	3,300	3,100	3,200
Total S America	93,713	90,623	92,113	91,300	93,800	91,180	89,050	86,100	81,300	82,300
Australia[]	1,680	1,690	1,700	1,700	1,800	1,840	1,870	1,900	1,930	1,950
Papua New Guinea	6,200	6,300	6,400	6,600	6,800	6,900	7,000	6,700	6,600	6,800
Total Oceania	7,880	7,990	8,100	8,300	8,600	8,740	8,870	8,600	8,530	8,750
Grand Total	4,711,734	5,020,600	5,228,268	5,305,839	5,595,149	5,718,990	5,966,600	6,160,272	6,279,495	6,469,531

Source: © International Tea Committee Ltd 2020

WORLD EXPORTS OF TEA - 2012 - 2021

METRIC TONS

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
India (a)	206,188	215,540	204,597	225,225	218,392	247,018	251,348	247,800	203,565	193,000
Bangladesh	1,507	543	2,660	575	539	2,568	644	601	2,174	683
Sri Lanka (a)	306,040	309,199	317,885	301,316	280,874	278,195	271,777	289,586	262,726	282,905
Indonesia	70,071	70,842	66,399	61,915	51,464	54,194	49,030	43,113	45,265	41,500
China (Mainland) (b)	321,785	332,416	301,484	324,956	328,692	355,258	364,712	366,552	348,815	369,355
Taiwan (c)	3,145	3,918	3,738	4,751	5,758	7,653	8,788	10,304	8,022	8,967
Iran	4,000	6,000	6,400	6,000	8,100	8,500	8,000	7,600	7,000	6,600
Korea Rep.	290	340	450	370	400	410	440	460	360	340
Japan (d)	2,408	3,048	3,594	4,263	4,251	4,745	5,221	5,192	5,340	6,297
Malaysia	270	270	260	270	260	260	250	270	280	260
Nepal (e)	10,709	11,396	11,585	13,289	11,867	15,685	15,044	11,185	11,500	10,500
Thailand	2,000	2,100	2,300	2,400	2,500	2,600	2,744	2,800	2,700	2,600
Turkey	4,200	5,000	4,631	5,490	6,117	5,185	3,565	4,364	4,920	5,000
Vietnam	144,028	141,020	132,000	133,500	142,000	146,443	130,000	134,906	130,000	127,000
Total Asia	1,076,641	1,101,632	1,057,983	1,084,320	1,061,214	1,128,714	1,111,563	1,124,733	1,032,667	1,055,007
Burundi	8,400	8,500	10,444	10,032	10,654	10,189	10,388	10,086	11,000	10,400
Cameroon	4,300	4,200	4,400	4,327	4,400	4,600	4,500	4,600	4,800	4,600
Congo, DRC	2,800	2,800	2,900	2,900	2,930	2,950	3,000	3,100	3,000	3,200
Ethiopia	2,900	3,000	3,100	3,200	3,300	3,400	3,600	3,800	4,000	4,200
Kenya (a)	430,205	494,347	499,380	443,461	480,330	415,715	474,862	496,755	518,921	557,000
Malawi	41,834	37,101	39,767	30,881	29,290	29,290	34,816	32,846	42,734	38,000
Mauritius	35	35	52	41	41	47	45	45	40	35
Mozambique	2,400	2,500	2,600	2,600	2,400	2,600	2,800	2,900	3,000	2,800
Rwanda	22,453	22,344	21,683	24,789	25,416	26,243	30,946	31,157	31,000	32,000
South Africa	1,870	1,880	1,900	1,900	1,940	1,970	1,950	1,980	1,900	1,800
Tanzania	27,777	26,087	25,276	33,177	26,030	27,512	26,661	27,955	23,957	24,199
Uganda	52,272	57,486	57,191	54,791	50,186	47,009	60,878	60,652	63,901	54,000
Zimbabwe	11,540	11,863	12,790	13,959	14,083	13,396	14,229	14,534	12,138	11,500
Total Africa	608,786	672,143	681,483	626,058	651,000	584,921	668,675	690,410	720,391	743,734
Georgia	1,400	1,500	1,600	1,708	1,700	1,800	1,850	1,870	1,800	1,850
Argentina (f)	76,840	74,370	76,111	76,030	78,177	74,921	72,619	75,321	65,978	69,000

WORLD EXPORTS OF TEA - 2012 - 2021 (Contd.)

METRIC TONS

	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Brazil	1,643	623	446	399	367	297	227	302	230	178
Ecuador	1,220	1,230	1,200	1,200	1,270	1,300	1,300	1,350	1,100	1,200
Peru	140	140	150	150	160	160	170	180	160	170
Total S America	79,843	76,363	77,907	77,779	79,974	76,678	74,316	77,153	67,468	70,548
Papua New Guinea	5,000	5,100	5,300	5,500	5,300	5,500	5,300	5,500	5,000	5,300
Other Countries	3,200	3,400	2,600	2,800	2,800	3,000	3,000	3,200	3,300	3,400
Grand Total	1,774,870	1,860,138	1,826,873	1,798,165	1,801,988	1,800,613	1,864,704	1,902,866	1,830,626	1,879,839
Exported % of Global Crop	37.7	37.1	34.9	33.9	32.2	31.5	31.3	30.9	29.2	29.1

(a) Includes Green Tea but excludes Instant Tea; Teas imported and re-exported are included (for Sri Lanka - 2019 onwards).

(b) Including Green, Oolong, Jasmine, Puerh & Dark Tea.

(c) Including Pouchong, Green and Other Teas.

(d) Including Green and Other Teas.

(e) Years beginning 15 July.

(f) Including Green Tea.

Source: " © International Tea Committee Ltd 2020

WORLD PRODUCTION, EXPORTS & RETENTION OF TEA 2012 - 2021

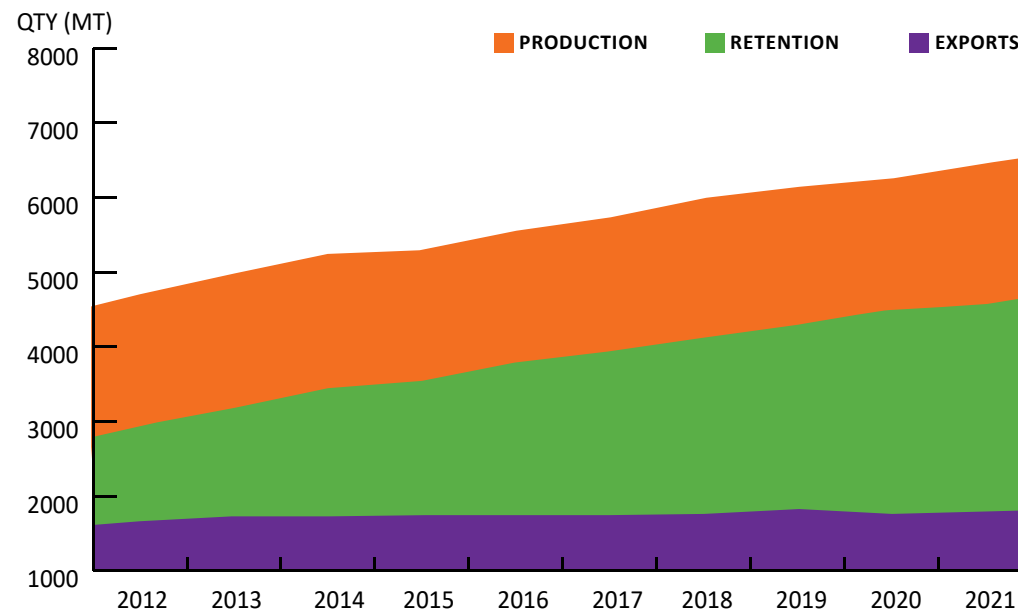
APPARENT GLOBAL CONSUMPTION OF TEA

PRODUCTION	PRODUCTION	RETENTIONS (A)	EXPORTS (B)	APPARENT GLOBAL CONSUMPTION (C)
2012	4,712	2,937	1,674	4,561
2013	5,021	3,161	1,732	4,713
2014	5,228	3,402	1,742	4,903
2015	5,305	3,509	1,726	5,053
2016	5,595	3,793	1,740	5,303
2017	5,719	3,918	1,740	5,508
2018	5,967	4,102	1,772	5,714
2019	6,160	4,257	1,810	5,917
2020	6,279	4,439	1,770	5,968
2021	6,470	4,590	1,774	6,134

(A) Retained in Producing Countries.

(B) Imports by Producing and Non-producing Countries, as shown on Table D.

(C) A + B (adjustments made for most years).



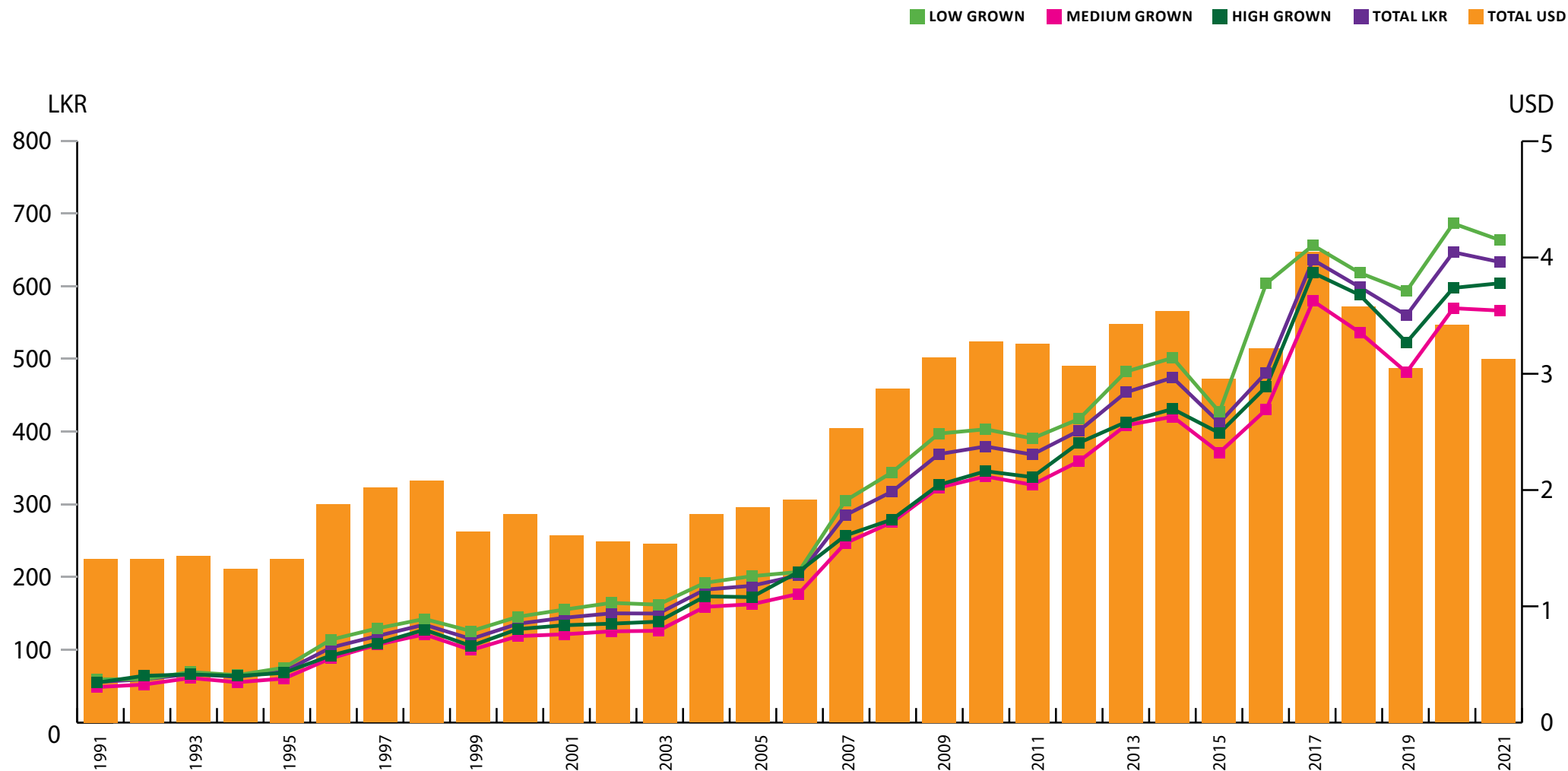
Source: © International Tea Committee Ltd

AVERAGE COLOMBO AUCTION PRICE 1991 - 2021 (RS/USD)

Year	High	Medium	Low	Total	Total In USD
1991	57.41	51.53	61.75	58.27	\$1.41
1992	66.45	54.84	61.90	61.75	\$1.41
1993	68.34	63.57	71.48	68.88	\$1.43
1994	66.30	57.93	67.38	65.12	\$1.32
1995	70.40	62.89	77.27	72.21	\$1.41
1996	93.38	89.70	114.35	103.88	\$1.88
1997	109.43	107.94	129.47	119.40	\$2.02
1998	127.60	121.45	141.88	134.35	\$2.08
1999	106.17	100.68	125.74	115.31	\$1.64
2000	128.46	119.08	144.79	135.53	\$1.79
2001	133.56	121.58	154.38	143.55	\$1.61
2002	135.65	125.45	163.19	149.30	\$1.56
2003	138.31	126.18	160.86	149.05	\$1.54
2004	171.78	157.96	189.86	180.74	\$1.79
2005	170.85	161.37	198.59	185.84	\$1.85
2006	204.32	175.12	204.19	199.58	\$1.92
2007	252.46	242.35	298.66	279.44	\$2.53
2008	273.83	270.13	336.38	310.81	\$2.87
2009	319.73	316.06	387.70	360.45	\$3.14
2010	337.82	330.88	393.40	370.61	\$3.28
2011	329.95	319.77	381.27	359.89	\$3.26
2012	375.53	351.08	407.14	391.64	\$3.07
2013	402.98	398.65	469.91	442.42	\$3.43
2014	420.36	410.13	488.06	461.86	\$3.54
2015	388.38	362.57	416.32	402.14	\$2.96
2016	449.85	419.59	586.74	468.61	\$3.22
2017	600.93	563.54	637.40	618.14	\$4.05
2018	571.51	521.86	600.79	581.91	\$3.58
2019	508.63	468.96	576.61	544.54	\$3.05
2020	580.90	553.94	666.32	628.21	\$3.42
2021	587.13	550.80	644.23	615.14	\$3.13

Source: Weekly Tea Market Report, The Colombo Brokers Association & Dollar rates - Central Bank of Sri Lanka

AVERAGE COLOMBO AUCTION PRICE 1991 - 2021



TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
1 EUROPE										
United Kingdom (a)	123,287	115,272	106,340	114,897	107,233	108,341	107,862	104,141	110,788	91,826
Russian Federation	165,829	156,300	168,000	169,000	160,000	163,200	158,800	147,300	142,000	142,000
Other C I S	105,200	102,000	94,000	92,500	86,700	88,000	90,000	91,000	92,900	94,000
Austria	2,504	2,433	2,667	2,342	2,146	2,605	2,446	2,380	1,409	1,800
Belgium & Lux	2,440	2,500	2,550	2,600	2,600	2,650	2,600	2,700	2,800	2,800
Bulgaria	380	490	639	435	714	821	1,163	1,081	493	1,200
Croatia	198	179	182	173	214	220	165	208	234	240
Cyprus Rep.	200	260	365	519	764	409	305	300	320	330
Czech Rep.	3,021	2,916	3,164	2,802	2,638	2,614	2,285	2,511	2,350	2,400
Denmark	1,306	1,388	1,516	1,668	1,835	2,272	2,333	2,715	4,064	3,000
Faroe Islands	110	110	115	120	120	125	120	130	135	130
Finland	1,721	1,748	1,402	1,006	1,104	1,293	1,137	1,076	859	950
France	14,730	15,124	13,012	14,833	12,176	13,990	14,987	14,250	14,114	14,767
Germany	29,836	28,722	31,283	32,781	32,229	28,589	28,250	27,366	19,168	25,500
Gibraltar (b)	120	120	120	130	130	135	130	135	140	140
Greece	1,764	1,248	1,348	2,013	1,425	1,226	1,171	1,041	982	1,000
Hungary	1,170	1,575	1,558	946	859	875	811	1,128	790	1,000
Iceland	60	70	79	85	104	128	120	130	165	160
Ireland (Republic)	6,692	7,008	7,834	7,341	7,910	8,794	9,281	11,204	10,642	7,810
Italy	6,224	6,062	6,143	6,826	6,557	7,924	6,596	5,301	6,583	6,600
Malta	750	770	668	582	430	508	451	368	400	400
Netherlands	7,700	7,800	7,910	8,136	7,972	9,592	10,661	9,197	9,494	9,900
Norway	1,174	1,181	1,124	1,017	1,035	903	932	906	1,028	1,025
Poland	29,483	32,386	35,646	34,787	35,465	38,097	36,192	37,830	42,327	39,000
Portugal	900	920	1,366	777	769	747	886	741	637	750
Romania	350	400	492	671	646	613	528	572	576	600
Serbia and Montenegro	1,970	1,990	2,000	2,000	2,100	2,100	2,200	2,200	2,200	2,240
Slovakia	700	780	690	651	582	476	541	537	444	500
Spain (c)	1,430	1,460	1,470	1,500	1,500	1,600	1,600	1,670	1,700	1,740

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Sweden	2,822	2,994	2,979	3,004	3,290	3,072	3,020	2,750	2,758	2,850
Switzerland	1,784	1,789	1,627	1,791	1,579	1,796	1,825	2,420	2,182	2,000
Baltic States (d)	4,200	4,300	4,400	4,200	4,300	4,400	4,500	4,700	4,800	4,900
Total Excl. UK & CIS	125,739	128,723	134,349	135,736	133,193	138,574	137,236	137,547	133,794	135,732
2 N AMERICA /W Indies										
Canada	16,422	16,470	17,279	16,330	17,647	17,356	16,356	15,613	15,253	17,299
U S A (e)	125,653	130,156	129,165	129,694	131,112	126,328	119,385	117,177	105,693	114,742
Bahamas	190	190	228	477	238	407	530	440	340	400
Barbados	260	270	268	303	209	255	310	234	247	300
Bermuda	155	160	104	341	95	102	89	124	100	120
Belize	85	100	130	236	515	261	320	362	392	380
Jamaica	240	260	287	252	213	232	215	177	230	250
Trinidad & Tobago	290	290	300	300	320	330	350	370	380	400
Netherlands Antilles	150	150	160	160	170	180	180	190	190	200
Other Countries	650	660	670	670	700	700	800	820	840	900
Total	144,095	148,706	148,591	148,763	151,219	146,151	138,535	135,507	123,665	134,991

(a) "Net Imports", including Channel Islands.

(b) Recorded exports from the United Kingdom and producing countries; no import figures are compiled.

(c) Peninsula and Balaeric Islands only.

(d) Estonia, Latvia and Lithuania.

(e) Including Alaska and Hawaii throughout; also including Puerto Rico and other US Possessions.

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
3 - LATIN AMERICA										
Mexico	600	700	851	1,095	1,189	1,292	1,358	1,300	1,300	1,400
Central America (h)	770	780	800	800	840	870	900	940	960	1,000
Argentina	480	500	300	439	286	394	346	318	317	340
Bolivia	390	550	651	545	683	678	650	688	725	740
Brazil	580	700	896	880	876	1,013	666	588	646	650
Chile	21,060	20,391	21,155	21,324	20,862	19,416	21,691	19,642	23,028	19,562
Paraguay	640	700	613	768	1,038	745	511	305	300	300
Peru	500	600	820	775	1,017	1,201	1,256	1,145	1,582	1,300
Uruguay	670	690	426	395	458	465	385	354	414	440
Venezuela	280	300	300	280	300	300	320	340	330	340
Other Countries	720	740	750	750	800	850	900	950	900	930
Total	26,690	26,651	27,562	28,051	28,349	27,224	28,983	26,570	30,502	27,002
4 ASIA (j)										
Abu Dhabi	580	600	620	600	630	650	650	680	650	670
Bahrain	970	1,100	1,644	1,564	1,697	1,739	1,750	1,706	1,700	1,800
Dubai (k)	46,400	57,400	67,000	68,000	62,000	58,000	65,000	48,400	47,000	63,000
Kuwait	7,200	17,000	13,000	10,800	5,953	6,389	6,024	6,604	5,000	5,400
Oman	3,700	4,000	4,000	3,739	4,131	3,910	4,200	4,400	4,100	4,400
Qatar	2,600	2,800	3,450	3,255	3,661	4,090	4,361	4,472	3,969	4,400
Saudi Arabia	14,600	15,200	16,000	16,700	16,200	16,600	18,400	20,900	21,500	17,000
Other Arab. States	1,700	1,800	1,900	2,000	2,200	2,300	2,400	2,700	2,800	2,900
Afghanistan (m)	49,300	71,800	68,000	54,500	55,900	32,700	27,700	30,900	24,400	19,200
Bhutan	160	170	170	180	180	190	200	220	200	220
Hong Kong	9,649	9,483	10,054	10,754	11,315	11,280	11,192	13,074	12,859	15,244
Iran (n)	70,500	80,000	61,100	59,500	65,400	63,000	63,600	80,700	53,000	46,000
Iraq (n)	38,900	33,350	31,300	37,000	39,300	40,600	47,000	42,900	39,800	48,700
Israel	3,000	2,100	1,481	2,512	1,792	2,000	1,396	1,364	1,568	1,600
Jordan (p)	10,200	9,900	6,687	7,181	7,480	8,310	9,122	9,297	12,500	8,000
Korea, South	920	1,000	1,050	1,100	1,100	1,200	1,200	1,270	1,300	1,340

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Lebanon	2,300	3,100	4,232	3,400	4,212	4,603	4,048	3,610	3,069	3,400
Macau	530	540	997	1,077	753	900	900	940	900	920
Malaysia	18,851	19,819	25,549	21,284	25,223	24,234	26,431	28,753	27,300	28,000
Maldives	330	340	366	370	262	306	385	456	350	380
Mongolia	740	750	780	770	780	780	800	820	800	820
Nepal	850	520	312	375	303	363	371	307	270	280
Pakistan	131,250	126,633	137,877	151,861	173,750	175,011	191,773	205,658	251,588	247,469
Philippines	1,080	1,100	2,125	1,640	2,869	2,725	2,176	3,315	3,010	2,500
Singapore	700	730	740	750	770	800	820	840	869	900
Syria (n)	24,200	20,200	14,000	12,000	13,300	8,600	11,400	12,100	10,800	9,800
Thailand	10,200	10,500	10,700	10,900	11,100	11,400	11,645	8,598	10,778	9,300
Yemen	13,900	17,700	16,700	12,933	12,500	14,200	14,000	15,900	15,800	14,000
Other Countries	3,000	3,500	3,600	3,700	4,000	4,300	4,400	4,600	4,800	5,000
Total	468,310	513,135	505,434	500,445	528,761	501,180	533,344	555,484	562,680	562,643

NOTE: FIGURES SHOWN FOR AFGHANISTAN, DUBAI, JORDAN & KUWAIT ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION - THESE FIGURES HAVE NOT BEEN ADJUSTED FOR ALL RE-EXPORTS.

(h) Costa Rica, El Salvador, Guatemala, Honduras Republic, Nicaragua, Panama Republic and Canal Zone.

(j) Excluding the major producing countries - for which, see section 7 of this Table.

(k) Estimates based on limited data available; excluding re-exports from Sharjah, Fujairah and re-exports by road.

(m) Estimated from recorded exports thereto, not allowing for re-exports.

(n) ITC estimates based on recorded exports.

(p) ITC estimates based on recorded exports to Jordan, not allowing for re-exports (excluding 2014 to 2019).

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
5 - AFRICA										
Algeria	13,000	13,400	14,722	15,061	14,938	14,059	14,400	15,200	13,300	13,000
Angola	150	160	160	170	170	180	180	190	200	200
Benin	120	110	293	472	797	374	179	315	270	300
Botswana	1,750	1,800	1,652	1,764	1,482	1,548	1,280	2,127	2,176	2,400
Burkina Faso	360	370	370	380	390	400	400	440	450	480
Cameroon	90	90	263	318	412	315	600	660	680	700
Canary Islands	600	620	630	650	670	680	670	690	680	700
Central African Rep	20	20	20	20	20	20	20	20	20	20
Ceuta	100	100	110	110	120	130	130	140	140	150
Chad	3,640	3,900	3,800	4,100	4,000	4,300	4,400	4,700	4,000	4,400
Congo Rep.	140	170	226	200	220	191	209	289	538	500
Congo, DRC	90	110	110	110	120	120	130	130	140	140
Djibouti	2,400	2,600	2,500	2,600	2,500	2,800	2,700	2,900	2,600	2,900
Egypt (s)	98,400	100,700	103,252	87,946	88,463	96,842	93,762	108,980	93,800	99,000
Eritrea	360	370	370	380	390	380	390	400	380	400
Ethiopia	1,600	1,630	1,650	1,670	1,600	1,630	1,650	1,680	1,700	1,730
Gabon	130	140	140	150	160	160	170	180	180	200
Gambia	4,300	5,600	4,064	3,731	3,382	3,900	4,923	6,175	4,157	4,800
Ghana	5,400	5,900	4,400	6,000	14,000	17,000	14,000	15,000	16,000	19,000
Guinea	900	1,000	1,300	1,300	2,000	2,600	2,600	2,700	3,000	3,300
Ivory Coast	1,600	2,000	2,483	1,836	2,636	2,476	2,890	3,812	2,900	3,300
Kenya	8,940	11,105	11,040	12,485	8,290	8,802	10,988	9,298	10,210	7,000
Lesotho	800	820	820	840	528	789	339	443	1,232	900
Liberia	150	160	160	170	180	180	190	190	200	220
Libya (t)	20,000	10,800	15,000	14,400	16,293	18,200	19,200	16,300	10,500	15,600

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
Madagascar	35	35	14	28	31	19	24	23	25	25
Mali	8,400	9,300	7,500	8,000	6,000	4,900	5,000	5,300	4,700	6,000
Mauritania	11,500	18,000	15,525	14,000	16,164	17,218	17,453	18,580	15,806	19,000
Mauritius	35	40	50	126	245	372	466	421	455	380
Melilla	230	230	240	240	250	250	260	270	250	270
Morocco (u)	53,700	57,308	58,995	64,442	67,314	72,532	75,627	83,353	71,535	71,000
Namibia	720	730	1,088	1,665	1,730	1,444	1,332	1,195	1,043	1,100
Niger	4,000	5,000	4,700	4,100	3,000	3,300	3,500	3,600	3,500	4,500
Nigeria	5,000	5,300	4,749	5,400	9,545	8,752	10,065	12,471	14,500	13,500
Reunion	70	70	80	80	90	90	100	110	110	120
Senegal	8,000	10,400	12,800	16,000	16,900	14,400	14,700	15,000	13,600	15,000
Seychelles	90	90	65	129	163	178	127	136	140	130
Sierra Leone	60	60	70	70	80	80	90	90	100	100
Somalia	4,600	4,800	4,100	4,500	4,200	4,000	4,400	5,500	4,700	4,000
South Africa	17,000	17,700	19,867	19,933	22,544	21,676	15,937	16,309	18,196	17,300
Sudan	23,500	28,200	26,997	28,991	28,513	20,889	23,000	22,400	20,500	27,000
Swaziland	680	690	873	879	646	606	580	658	657	700
Togo	10,500	12,200	15,800	12,300	8,500	9,000	9,300	9,500	11,000	9,500
Tunisia	8,000	6,836	7,021	6,372	5,920	9,130	6,147	8,075	7,150	6,000
Zambia	400	440	1,259	1,203	1,000	1,143	1,100	1,339	1,683	1,500
Zimbabwe	40	40	50	50	60	60	70	80	80	90
Other Countries	3,500	3,900	4,100	4,400	4,500	4,700	5,000	5,300	5,500	5,700
Total	325,100	345,044	355,478	349,771	361,156	372,815	370,678	402,669	364,683	384,255

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
6 - OCEANIA (v)										
Australia	11,400	11,800	11,600	10,500	10,700	13,639	10,440	13,769	11,000	11,800
Fiji	662	600	584	646	758	757	743	820	797	750
New Zealand	4,200	4,400	4,500	4,500	4,300	4,500	4,600	4,800	4,400	4,800
Papua New Guinea	100	100	100	110	110	120	120	130	130	130
Other Countries	730	740	750	770	800	800	820	840	850	900
Total	17,092	17,640	17,534	16,526	16,668	19,816	16,723	20,359	17,177	18,380

NOTE: FIGURES SHOWN FOR KENYA ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION.

(s) Figures for 2012, 2013 and for 2020 onwards are ITC estimates based on recorded exports to Egypt.

(t) ITC estimates based on recorded exports to Libya.

(u) Figures for 2012 and 2021 are ITC estimates based on recorded exports to Morocco.

(v) Excluding Hawaii and US Possessions, included with the United States in Section 2.

Source: " © International Tea Committee Ltd 2020

TEA IMPORTS FOR CONSUMPTION (COUNTRY-WISE) 2012 - 2021 (Contd.)

METRIC TONS

Calendar years unless otherwise noted	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021
7 MAJOR PRODUCING COUNTRIES IN ASIA										
India (aa)	20,620	19,880	20,590	18,610	20,970	21,120	24,920	15,850	23,400	25,500
Bangladesh	8,500	11,600	6,900	10,500	8,000	2,500	5,300	3,000	4,500	4,000
SriLanka (aa)	6,232	4,983	6,129	4,907	4,660	7,387	7,401	5,207	4,669	4,000
Indonesia (aa)	24,397	20,580	14,662	15,164	22,095	14,679	14,922	16,326	14,909	10,609
China	18,511	19,674	22,638	23,055	22,736	29,831	35,530	43,553	43,429	47,000
Japan	37,735	36,152	32,952	30,579	29,420	30,430	31,200	31,861	27,476	28,041
Taiwan	29,918	30,191	32,375	29,931	26,344	30,209	32,321	33,226	30,555	33,192
Turkey (aa)	27,200	35,700	49,100	37,700	32,400	38,800	37,800	40,800	42,600	31,300
Total	173,113	178,760	185,346	170,446	166,625	174,956	189,394	189,823	191,538	183,642
SUMMARY										
Russian Federation	165,800	156,300	168,000	169,000	160,000	163,200	158,800	147,300	142,000	142,000
Other CIS (bb)	105,200	102,000	94,000	92,500	86,700	88,000	90,000	91,000	92,900	94,000
United Kingdom (cc)	123,300	115,300	106,300	114,900	107,200	108,300	107,900	104,100	110,800	91,800
Rest of Europe	125,700	128,700	134,300	135,700	133,200	138,600	137,200	137,500	133,800	135,700
N America / W Indies	144,100	148,700	148,600	148,800	151,200	146,200	138,500	135,500	123,700	135,000
Latin America	26,700	26,700	27,600	28,100	28,300	27,200	29,000	26,600	30,500	27,000
Asia	468,300	513,100	505,400	500,400	528,800	501,200	533,300	555,500	562,700	562,600
Africa	325,100	345,000	355,500	349,800	361,200	372,800	370,700	402,700	364,700	384,300
Oceania	17,100	17,600	17,500	16,500	16,700	19,800	16,700	20,400	17,100	18,400
Major Prod Countries	173,100	178,800	185,300	170,400	166,600	175,000	189,400	189,800	191,500	183,600
Grand Total	1,674,400	1,732,200	1,742,500	1,726,100	1,739,900	1,740,300	1,771,500	1,810,400	1,769,700	1,774,400

(aa) FIGURES ARE NOT NECESSARILY IMPORTS FOR CONSUMPTION; FIGURES IN BOLD ITALICS ARE KNOWN RECORDED EXPORTS OR ITC ESTIMATES.

(bb) Baltic States included with Rest of Europe. (cc) Including Channel Islands.

Source: " © International Tea Committee Ltd 2020

IMPORTANT DUTIES, CESS & OTHER TAXES IN TEA

TOP 10 IMPORTERS OF CEYLON TEA - TEA DUTIES & OTHER IMPORT TAXES

METRIC TONS

COUNTRY		IMPORT DUTY/TEA CESS	VAT & OTHER CHARGES	REMARKS
IRAQ	HS 0902	235 fils per/kg net.	15% Of import duty (National Defense Tax)	Tea is a government monopoly and can be only imported by the State Organisation of Trade
	HS 2102	75% ad valorem		
TURKEY		145.00%	VAT – 8%	
RUSSIA	Packets - Black	12% on CIF Value, Preferential Tariffs - 25%	VAT - 18%	(12% on CIF Value not less than 0.25 Euro per Kg.)
	Packets - Green	12% on CIF Value, Preferential Tariffs - 25%	VAT - 18%	(12% on CIF Value not less than 0.24 Euro per Kg.)
	Tea Bags - Black	12.5% on CIF Value, Preferential Tariffs - 25%	VAT - 18%,	(12% on CIF Value not less than 0.50 Euro per Kg.)
	Tea Bags - Green	12% on CIF Value, Preferential Tariffs - 25%	VAT - 18%	(12% on CIF Value not less than 0.34 Euro per Kg.)
	Bulk Tea	NIL	VAT - 18%	
U.A.E.		NIL	NIL	
IRAN	Green Tea - Bulk	20% of C&F plus 9% Ad Val.		Tea is allowed to be imported in packages above 10 Kgs. Only, Through authorised Iranian customs ports
	Black Tea - Bulk	10% of C&F plus 9% Ad Val.		
CHINA	From MFN Countries	15.00%	9.00%	
	APTA Countries	7.5%%	9.00%	
	Other Countries	100.00%	9.00%	
LIBYA	HS 0902	a. Imported by the supplier corps – NIL b. Other – Pre packed – 5% Ad Valorem CIF; Bulk – 1% Ad Val. CIF	Charity tax 5% of import duty of all goods	
			Municipality tax 5% import duty of all goods	
	HS 2102	5% Ad Valorem CIF	0	
AZERBAIJAN	Packets	15.00%		
	Bulk Tea	10.00%	18.00%	
CHILE	HS 0902	NIL (countries with free trade agreement)	6.00% Ad Valorem CIF (Other Countries)	
SYRIA	HS 0902	Below 3 Kg Green Tea– 5%, Black Tea – 10%	13.00%	
		Other Green Tea– 3%, Black Tea – 5%		
	HS 2102	30% of the value	17.00%	

Source: `` © International Tea Committee Ltd 2020

OTHER MAJOR IMPORTERS OF TEA - TEA DUTIES & OTHER TAXES

COUNTRY			STATUTORY RATE OF DUTY	SALES TAX	INCOME TAX	REMARKS	
Pakistan	902.1000	Green Tea (not ferm.) in packing not exceeding 3kg	10% Ad Val.	17%	5.50%	1. Duty is assessed on value based on last four weeks' auction averages. In case the price 'per kg on the invoice more than the ITP price, then duty is calculated on the higher price.If no ITP available or teas are in bulk from, the Pakistan Tea Association will determine the vale. 2. CUSTOMS DUTY IS NIL FOR IMPORTS FROM BANGLADESH AND SRI LANKA AND 5% FROM INDONESIA & CHINA, UNDER FREE TRADE AGREEMENT- OTHER TAXES ARE PAYABLE.	
	902.2000	Other Green Tea (not ferm.)	10% Ad Val.	17%	5.50%		
	902.3000	Black Tea(ferm.) and partly ferm. in packing not exc. 3kg	10% Ad Val.	17%	5.50%	LANDING CHARGES	1% on (C&F price + Insurance premium)
	902.4010	Tea Dust	10% Ad Val.	17%	5.50%	DUTY	On landed vale (C&F + Insurance + Landing charge)
	902.4020	Black tea in packing exceed-ing 3 kg	10% Ad Val.	17%	5.50%	SALES TAX	On landed value + Duty
	902.4090	Other Black Tea	10% Ad Val.	17%	5.50%	INCOME TAX	On Landed vale + Duty + sales tax
						ADDITIONAL TAX	Infrastructure fee @ 1.05% of C & F vale
United Kingdom	All Teas		NIL				
United States	All Teas		NIL				

Source: `` © International Tea Committee Ltd 2020

IMPORTANT DUTIES, CESS & OTHER TAXES IN TEA

TEA DUTIES & CESSSES IN TOP 5 PRODUCING COUNTRIES

COUNTRY		EXPORT DUTY/TEA CESS	VAT & OTHER CHARGES	REMARKS
China		NIL	NIL	No charges for exports
India			5% GST	
Kenya		NIL	NIL	No charges for exports
Sri Lanka	Value added tea	Rs. 4 per/kg	Rs. 3.00 per/kg	Medical Aid 0.0035 cents per kg (excluding Instant Tea)
	Bulk Tea	Rs. 10 per/kg	Rs. 3.00 per/kg	
Turkey		NIL	NIL	No charges for exports

Source: `` © International Tea Committee Ltd 2020

NUMBER OF HOLDINGS AND EXTENT OF TEA BY SECTOR & DISTRICT

	Smallholding Sector		Estate Sector		Total	
Province& District	No of Holdings	Extent(hec)	No of Holdings	Extent(hec)	No of Holdings	Extent(hec)
WESTERN	23,371	6,222	85	1,114	23,456	7,336
Colombo	366	93	7	60	373	153
Gampaha	38	12	-	-	38	12
Kalutara	22,967	6,117	78	1,054	23,045	7,171
CENTRAL	31,115	12,010	517	65,986	31,632	77,995
Kanday	18,432	7,609	235	14,990	18,667	22,599
Matale	747	356	87	4,774	834	5,130
Nuwaraeliya	11,936	4,045	195	46,222	12,131	50,266
SOUTHERN	105,796	39,828	524	9,946	106,320	49,773
Galle	58,314	22,062	235	3,568	58,549	25,629
Marara	45,863	17,326	289	6,378	46,152	23,704
Hambantota	1,619	440			1,619	440
NORTHWESTERN	95	31	1	10	96	41
Kurunegala	95	31	1	10	96	41
UVA	17,800	5,686	168	25,876	17,968	31,561
Badulla	17,553	5,616	161	25,024	17,714	30,639
Monaragala	247	70	7	852	254	922
SABARAGAMUWA	84,841	29,984	445	16,025	85,286	46,010
Ratnapura	70,752	25,433	331	12,918	71,083	38,352
kegalle	14,089	4,551	114	3,107	14,203	7,658
Total	263,018	93,760	1,740	118,956	264,758	212,716

Source: Department of Census and Statistics - Census of Agriculture 2002

TEA EXTENT AND EXTENT IN BEARING

Extent	2009	2010	2011	2012	2013	2014	2015*
Total Extent	208.6	204.6	206.1	203.0	204.4	203.1	202.4
Extent in Bearing	181.4	181.4	197.0	194.5	193.6	194.6	194.0

Source: Ministry of Plantation Industries

TEA EXTENT BY OWNERSHIP

Year	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015*
Small Holding Sector	117,992	119,492	119,768	120,009	120,500	120,664	120,955	121,267	121,429	121,740
Estate Sector	97,587	90,752	92,108	88,624	84,119	85,440	82,065	81,141	81,684	80,699
Total	215,579	210,244	211,876	208,633	204,619	206,104	203,020	202,408	203,113	202,439

Source: Ministry of Plantation Industries

Notes: In terms of the definition of Smallholding sector, tea land consists of below 4 ha or 10 acres is count under thn pun/lew of the Tea Small Holding Authority while the Tea Commissioner manage the Smallholding sector in range of 4 lm to <*0 hn. Estate sector tea extent ownership has gradually declined since 2002 onwards due to various factors. Compared to tho previous year Estate sector (RPCs and State owned JEDB, SLSPC , Elkaduwa Plantation and TRI)has been decreased by 981 ha and small holding sector has been incersed by 311 ha .

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